

westan. ²⁰²⁵ magazine



About Westan

Australian-owned and operated, Westan is a value-added distributor of internationally renowned audiovisual products for commercial and residential channels across Australia and New Zealand.

At our core, we are driven by a simple purpose: to connect and amplify humanity's vision and voice. We believe exceptional service is the cornerstone of loyalty and satisfaction, and what fuels enduring partnerships across the region.

We don't just distribute globally recognised names like Philips, Epson, Aurora Signage, Samsung and Sonos – we bring a vertically integrated skillset that enables us to tailor solutions to our partners' specific needs. As a private, family-owned business, we pride ourselves on our agility and adaptability, making fast, strategic decisions to meet evolving market dynamics and customer expectations.

Our distribution channels span:

- AV retail specialists
- Mass retailers
- Education providers
- Commercial AV integrators
- Digital signage innovators
- Hospitality and tourism
- Telecommunications and beyond

With deep market insight and strong relationships across suppliers, resellers and end-users, Westan is uniquely positioned to deliver personalised solutions that meet the distinct requirements of each channel and every sale.

2025 IN REVIEW

As the Australian and New Zealand AV markets continue their steady recovery, we have focussed on growing awareness and trust in some of our exciting newer brands – Focal, Naim, Klipsch, Onkyo, Kramer and Videri – while reinforcing our key brand partnerships across the board.

The relocation of our Melbourne headquarters in October represented a major milestone for the financial year, doubling the stockholding capacity of our primary Australian warehouse. This expansion puts us in a strong position to enhance our service delivery – especially at a time when many competitors are scaling back inventory and operations in the face of poor market performance.

With a new wave of product launches from several leading vendors, the next twelve months promises to bring fresh opportunities and a few challenges. We're excited to navigate it all with our partners and look forward to sharing what's ahead.



Kamil Aghtan
Managing Director, Westan Group



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ANZ 14



AU 66

PHILIPS

ANZ 22

FOCAL®

AU 68



ANZ 36



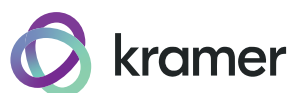
ANZ 70



ANZ 40

ONKYO

ANZ 72



ANZ 42

Bowers & Wilkins

NZ 74

EPSON

ANZ 50

DENON®

NZ 76



ANZ 54

marantz®

NZ 78



ANZ 56

polk

NZ 80

SONOS

ANZ 60

D. DEFINITIVE TECHNOLOGY

NZ 82

Our Brands: Consumer/Prosumer



PROSUMER ENGAGEMENT
Architects • Pubs & Clubs • SME AV/ICT

WESTAN CE
Mass Retail • Specialist Audiovisual • Residential Installation



Our Brands: Commercial AV/ICT



Exclusive

PHILIPS

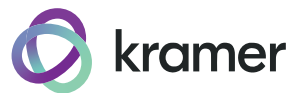
Exclusive, hospitality range



EPSON



Exclusive



SONOS



WESTAN COMMERCIAL ENGAGEMENT

Consultants • Prime integration • End-users • Public facilities
Control rooms • Sports stadiums • Major franchise POS • Hospitality
Health & aged care • Universities/education



Exclusive

PHILIPS

Exclusive, hospitality range

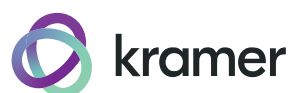


EPSON



Exclusive

Exclusive



Exclusive

SONOS



Why Westan?

Westan empowers organisations, individuals and communities to express themselves more powerfully and connect more deeply through our AV offerings and solutions. To us, this means:



SELECTIVE DISTRIBUTION STRATEGY

- Premium, globally-recognised brands to suit and predict market need
- A curated suite of complementary products for comprehensive solutions
- A non-competitive strategy between nearly all product ranges
- Focus and commitment to our brands
- Deep market understanding



PARTNERSHIP-DRIVEN GROWTH

- An active customer base of 1,500+
- No end-client approaches
- Go-to-market strategy based on direct cooperation with channel partners for market-leading results
- Longstanding collaboration with vendors at multiple levels of operation, including technical support, research and development, and manufacture
- Exclusive distribution on key ranges and products

TESTIMONIALS FROM CUSTOMERS

“ ” *My personal experience with Westan: I really have no ways of making it better; it is one of the best companies to deal with.*



EXPERIENCED TEAM

- A connected, engaged and experienced team, including over 20 outbound Channel professionals spread across Australia and New Zealand
- A dedicated, centralised Sales Desk and Administrative team
- Collectively, half a millennium of industry experience across the Westan family





LAYERS OF SUPPORT

- A dedicated and knowledgeable Support department spanning across multiple sites in Australia and New Zealand
- A mature technology services group with considerable expertise
- A highly-trained professional services and project management team

TECHNOLOGY SERVICES GROUP

On-site technical demonstrations

Triage comms. mechanism

Local repair

Live local technical support

Technical on-line portal

Technical knowledge base

PROFESSIONAL SERVICES & PROJECT MANAGEMENT

Product training

Project management

Short-term storage

Software installations

End-to-end deployment solutions

Technical knowledge base



WAREHOUSING & LOGISTICAL CONTROL

- Extensive warehousing capability across five metropolitan areas: Melbourne (HQ), Sydney, Brisbane, Perth and Auckland
- Experienced and dedicated warehousing and logistics teams
- Maintained stock-on-hand levels for faster dispatch and more accurate delivery windows
- Access to white-gloves delivery services
- Flexibility to respond to the unexpected and provide out-of-the-box solutions



IMPECCABLE REPUTATION

- Over thirty-five years of trade history in the region and relationships spanning decades
- Strong core values of teamwork, empathy, advocacy, openness and accountability underpinning our working methodology



What We Deliver

Westan is dedicated to growing brand awareness and strengthening the reputation of our chosen product suite. We actively collaborate with our vendors to enhance offerings and deliver more effective, market-ready solutions.

SOME WESTAN STRATEGIES

TRADE SHOWS



TRAINING SESSIONS



KEY RESELLERS PARTNERSHIPS

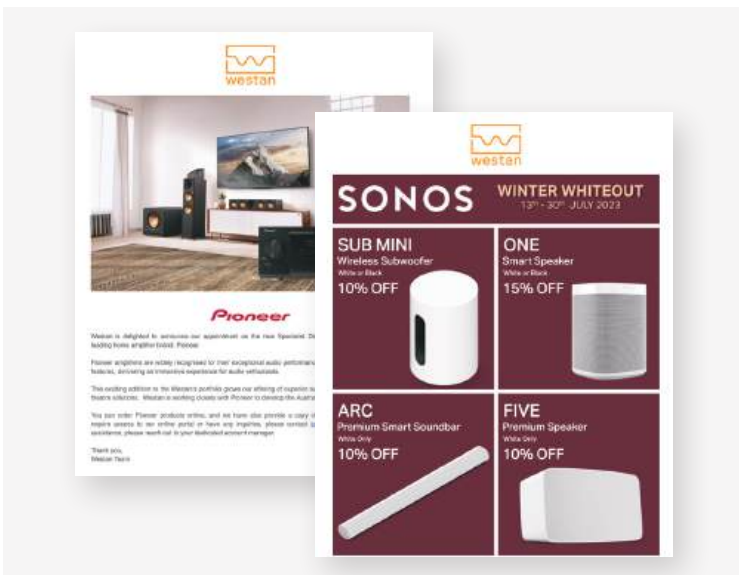


DOWNSTREAM REPRESENTATION

MARKET RESEARCH & PRE-SALES ASSISTANCE



LARGE-SCALE PROJECT & MULTI-STAGE ROLLOUT MANAGEMENT



DIGITAL MARKETING CAMPAIGNS



TECHNICAL SUPPORT

The Westan Ecosystem: Commercial

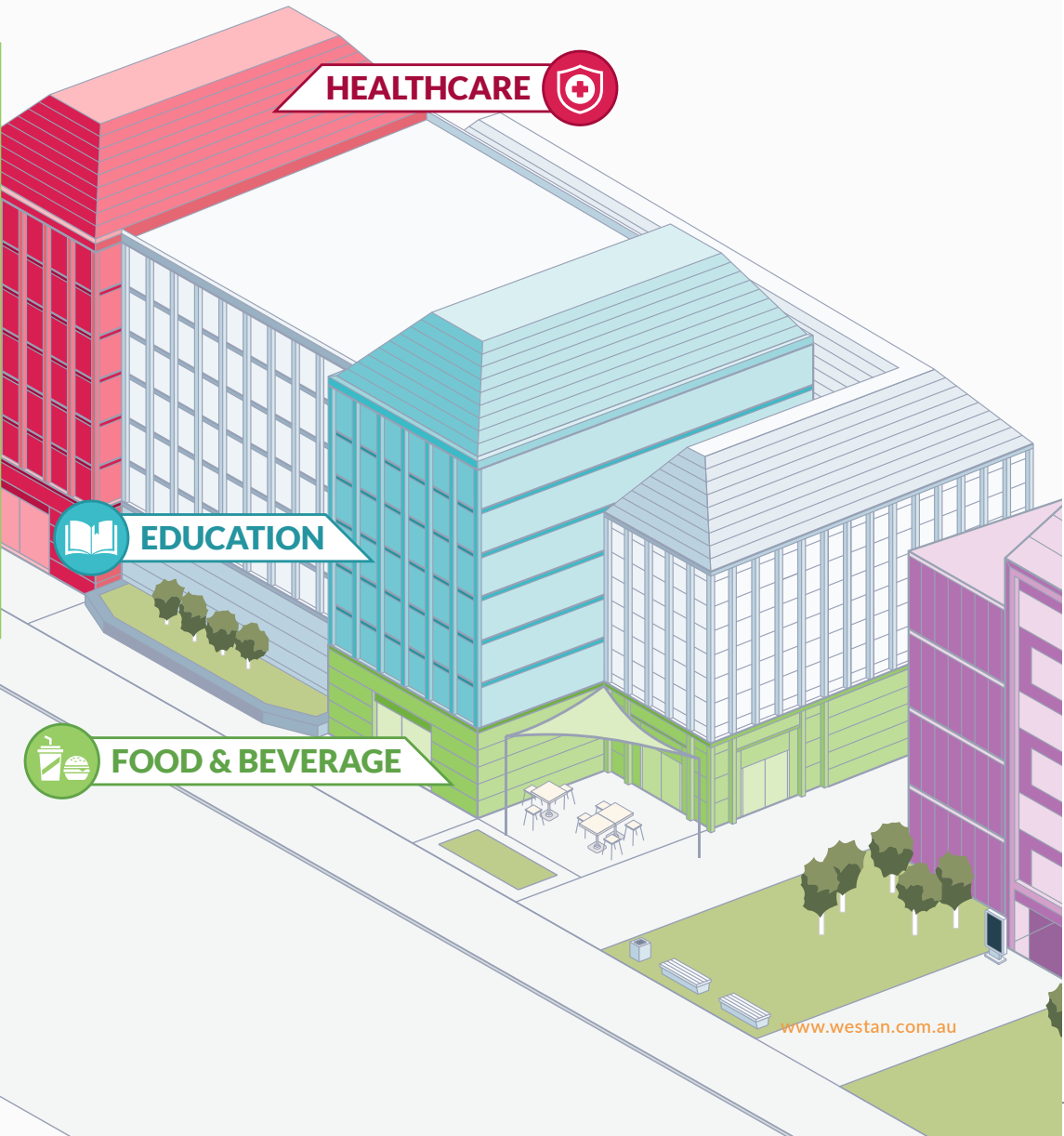

PHILIPS  **kramer**
 **VERDANTÉ**

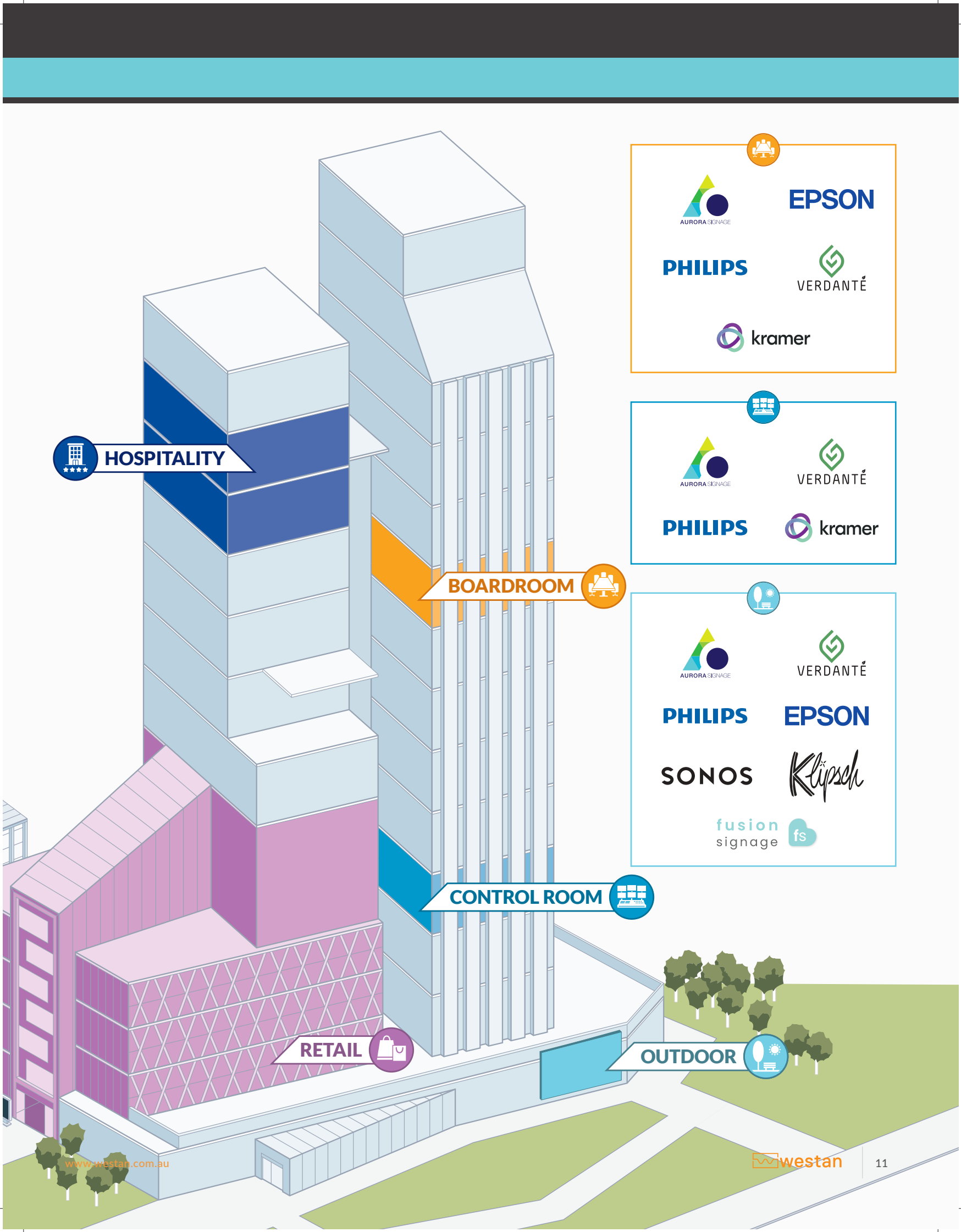

PHILIPS  **videri**
 **kramer**  **VERDANTÉ**
SONOS


 **EPSON**
PHILIPS  **VERDANTÉ**
 **kramer**  **videri**
SONOS  **fusion signage fs**
 **audio pro**


 **PHILIPS**
EPSON  **VERDANTÉ**
 **kramer**


 **EPSON**
PHILIPS  **kramer**
 **VERDANTÉ**  **videri**
 **audio pro** **SONOS**
 **fusion signage fs**





EPSON

PHILIPS



PHILIPS



PHILIPS

EPSON

SONOS



fusion
signage



OUTDOOR

www.westan.com.au



The Westan Ecosystem: Consumer

EPSON

SAMSUNG

Whatmough

DENON®

SONOS

polk

D. DEFINITIVE
TECHNOLOGY

marantz®

VERDANTÉ

Klipsch

kramer

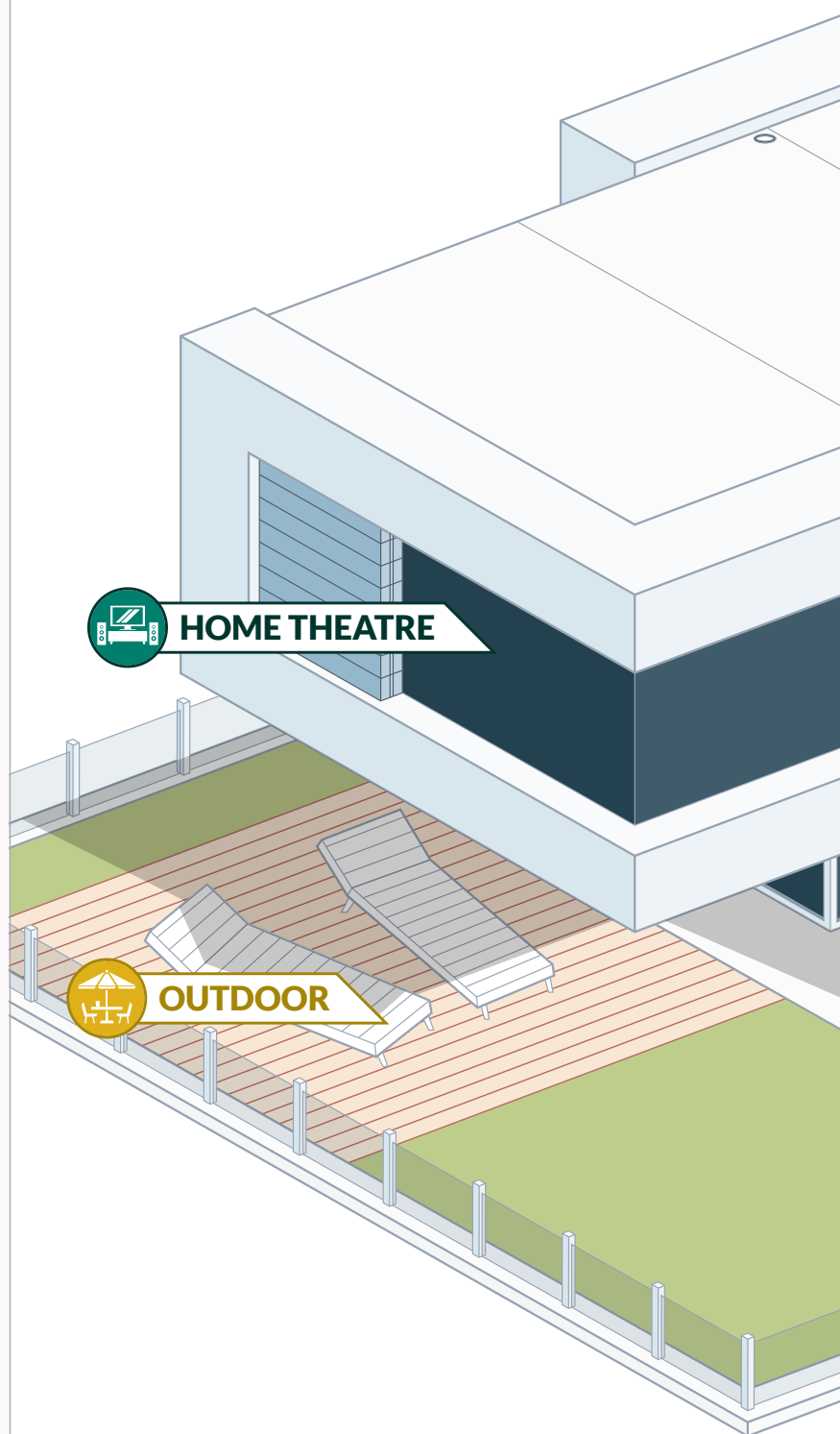
audio pro

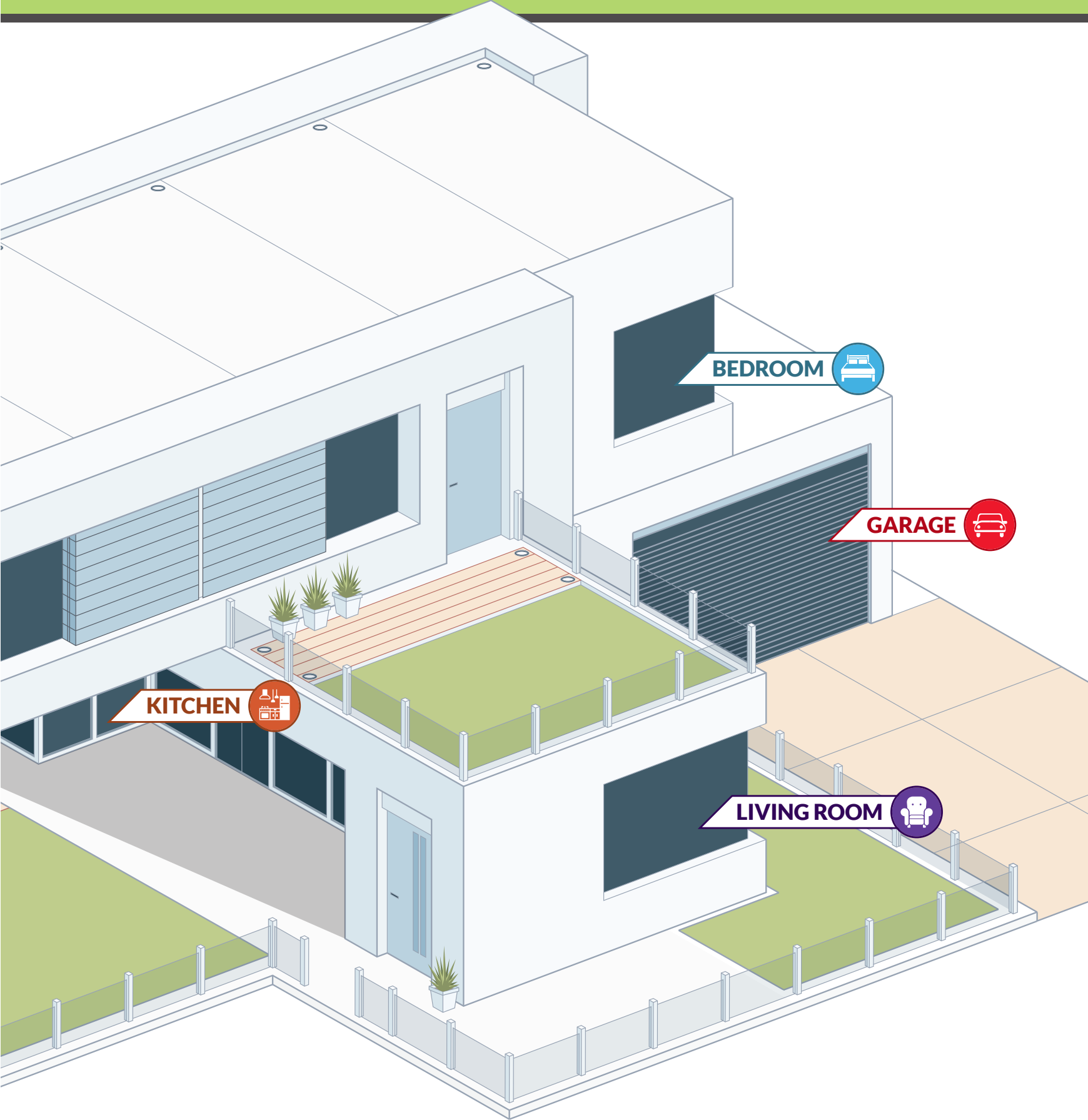
ONKYO

FOCAL®

naim

Bowers & Wilkins







LED SOLUTIONS

[Aurora \(westan.com.au/brands-aurora-signage\)](http://Aurora(westan.com.au/brands-aurora-signage))

Superior quality, local support, competitive pricing.

THE AURORA POINT OF DIFFERENCE

- Australian engineered and designed
- Three distinct product ranges
- Innovative mounting systems
- Power control centre and control hardware
- Exclusive Aurora processor with Android operating system and Fusion onboard



TOTAL AURORA LED PROJECT IMPLEMENTATION

- Local engineering support
- CAD design
- Structural engineering
- Stakeholder liaising
- System design
- Custom hardware and screen fabrication
- Local installation services and commissioning support





CHIP ON BOARD

Industry leading 3-in-1 design

- Power supply, receiving card and hubcard are integrated on one board
- Ensure stable, efficient performance



Wide Viewing Angle



High Contrast



RGB Flip Chip



Full Front Access



COB Integrated Packaging

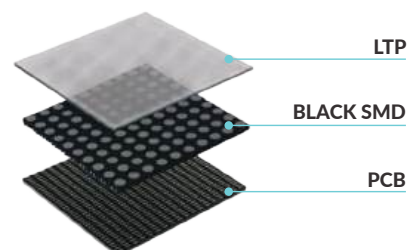


High IP Rating

LTP LED TREATMENT PROTECTION

Superior impact, dust and water protection without compromise

- Superior strength, alignment accuracy and heat dissipation
- Great contrast, brightness, colour rendering and HDR compatibility
- Convenient front servicing with the highest security levels



GSR RANGE

- Australian compliance products
- Core range pitch offering: P1.9 – P3.9 (indoor), P2.5 – P10 (outdoor)
- Warranty: 3 year return-to-base on parts only
- 600 – 5500 cd per m2 on indoor applications
- Up to 6500 cd per m2 on outdoor applications
- High refresh rates, contrast ratios and uniformity
- Aurora easy to use mounting system



VSPEC RANGE

- All GSR options and...
- Core range pitch offering: P1.2 – P3.91 (indoor), P2.5 – P10 (outdoor)
- Warranty: 4 year parts and 1 year onsite, upgradeable to 4 years parts and 4 years onsite
- Certified Nationstar copper wire lamps, premium IC chipsets (performance tested)
- Up to 8000 cd per m2 on outdoor applications



LUX RANGE

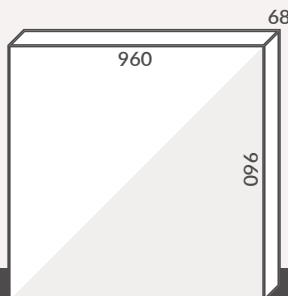
- All VSPEC options and...
- Core range pitch offering: P0.9 – P3.91 (indoor), P1 – P10 (outdoor)
- Warranty: 5 year parts and 1 year onsite, upgradeable to a maximum of 10 years for parts and onsite
- Certified Nationstar gold wire lamps, highest performing IC chipsets and pre-calibration of all modules
- 600 – 10000 cd per m2 on indoor applications
- Up to 10000 cd per m2 on outdoor applications
- 3-in-1 HUB design
- Slimline profile down to 22mm depth

LDC960 WPR OUTDOOR LUX SERIES

Premium outdoor LED displays for eye-catching brightness and detail.

- Available in LUX P4, P6.67 and P10
- 16+4-bit colour depth, 3840Hz refresh rate and up to 15,000 nit (10,000 nit at 300W power consumption)
- 60% less energy used than similar competing product – certified green performance and RoHS standard compliant
- 68mm depth and 20.5kg per cabinet, with a 90° curved cabinet option
- IP65 fully enclosed cabinet, with front and rear maintenance access

APPLICATIONS



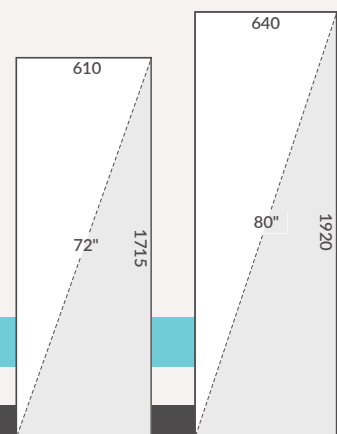
CABINET SIZE



POSTAR 1.9 KIOSK

Combines sleek aesthetics with an integrated design – no external devices required, ready to go right out of the box.

- P1.9, 344 x 1032 (VSPEC), 320 x 900 resolution (LUX)
- Available VSPEC and LUX, and GOB
- Built for control and connectivity, from your phone, tablet or PC, with intelligent network support and real-time content updates
- Uniform brightness and colour with pixel-level calibration
- Combine multiple units without any visible seams for truly immersive displays
- Ultra-flexible and easy to deploy – mount it on a wall, floor-standing or suspended – with plug-and-play simplicity



APPLICATIONS



SCREEN SIZE

THIN FINE PITCH RANGE

Best-in-class performance in VSPEC P1.95 and P2.6 pixel pitch.

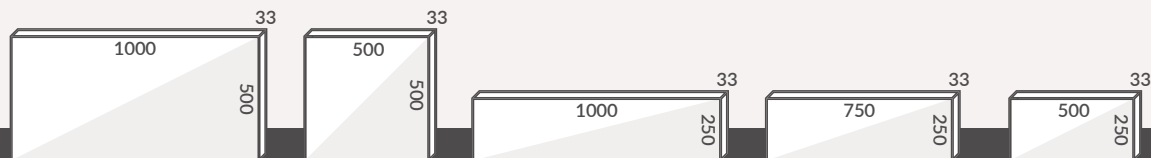
- Effortless maintenance: eliminate messy cables for a stable and easy-to-maintain display
- Multiple installation styles: wall-mounted, ground stacking or truss rigging
- Creative design: 500 x 400mm cabinets support a perfect cube shape or 90° design, seamless right-angle installation



APPLICATIONS



SCREEN SIZE



LED I-TV PLUS

A new generation of all-in-one intelligent LED displays.

- Less than 4.8kg per cabinet and 28mm deep (31mm COB)
- Adjustable up to 600cd/m2, available in P0.9 to P2.0
- 4-in-1, integrating a power supply, receiving card, hub board and amplifier
- No external devices required, built-in Android system
- Control and interact from phones and tablets with easy-to-use software
- Multi-channel, multi-speaker setup for immersive spatial sound
- Multi-screen function with advanced multilayer video processing and dual WiFi screen-mirroring capabilities
- Innovative radar touch with wide-sensing range and high anti-interference



APPLICATIONS



SCREEN SIZE (SMD)



SCREEN SIZE (COB)





THE PROBLEM

St Andrews Christian College was struggling with an outdated and completely failed AV system in their gymnasium. With increased demands on the space to serve a wide range of events – from PE lessons to formal ceremonies – they needed a true multipurpose AV upgrade. The challenge? Build a system that's powerful, flexible and easy enough for non-technical staff to operate.

THE SOLUTION

JAK Audio Visual completely overhauled the space with an advanced yet user-friendly AV system, including a striking 3 x 6m LED videowall with a 2.6mm pixel pitch and impact resistance to guard against the stray basketball, ideal for both digital signage and scoreboard applications. Coupled with an integrated audio system, all components were designed with flexibility in mind, allowing the school to host both day-to-day activities and professional-level events with ease.

“Upgrading to the video wall and enhancing the sound system has completely changed the atmosphere... It's transformed how we operate in this space.”

— Darren Waterworth, Business Manager,
St Andrews Christian College

THE PRODUCTS

- A 3 x 6m, 2.6mm pixel pitch, impact-resistant Aurora LED Display

READ MORE





“ ” The Aurora screens are just brilliant and create a seamless surface no matter how extreme the shape required.

— Chris Sismanes, Director,
Vision One Technologies

THE PROBLEM

The University of Melbourne needed bold, eye-catching signage inside its campus merchandise store that could complement the curved ceiling and compact layout. Traditional flat or exterior displays weren't suitable for the aesthetic, space or visibility goals.

THE SOLUTION

A bespoke, suspended curved LED signage solution using Aurora's Indoor Flexible and Radius Curve modules was designed to match the architecture perfectly, maximise visual impact and meet engineering requirements. The modular design enabled precision placement and seamless installation despite tight constraints.

THE PRODUCTS

- Aurora Indoor Flexible & Radius Curve LED Display
- Ultra-thin 8mm modules that bend up to 180°, and magnet-mounted for precise adjustment
- Paired with Scala SMP media player and NovaStar Taurus TB50 processor
- Seamlessly integrates with in-store content systems
- Backed by expert support from Vision One, Westan and Aurora Signage

READ MORE





GAME TIME | THE HUDDLE STEM EDUCATION SPACE



THE PROBLEM

“The Huddle”, the community education arm of the North Melbourne Football Club, needed to revamp its STEM education offering to better engage Year 5 and 6 students. Traditional classroom formats were no longer cutting it for fostering curiosity, creativity and collaboration. The goal was to create an immersive, interactive environment that could simulate the energy of game day and make science, technology, engineering and mathematics (STEM) more inspiring and accessible.

THE SOLUTION

The result was Game Day, an award-winning, AFL-themed immersive education experience that transformed a basic oval-shaped classroom into a multi-sensory simulation stadium through Aurora LED. This stadium-like space is powered by advanced audiovisual technology and content design, engaging students through a series of collaborative, curriculum-aligned STEM challenges.

Students are greeted by floor-to-ceiling Aurora LED screens that recreate the pre-game stadium buzz, then step into a wraparound 270° curved LED arena inside the classroom. Surround sound

“Through the extensive use of LED and a synchronised audio environment, the venue’s atmosphere matches the experience of a major football stadium on game day.”

delivered through 21 audio channels synchronises with visuals to deliver a seamless, responsive learning experience. Educators use tablets to trigger scenes and lighting presets that adapt dynamically to student interactions, transforming the space into a hybrid of theatre, sports, and hands-on learning.

READ MORE



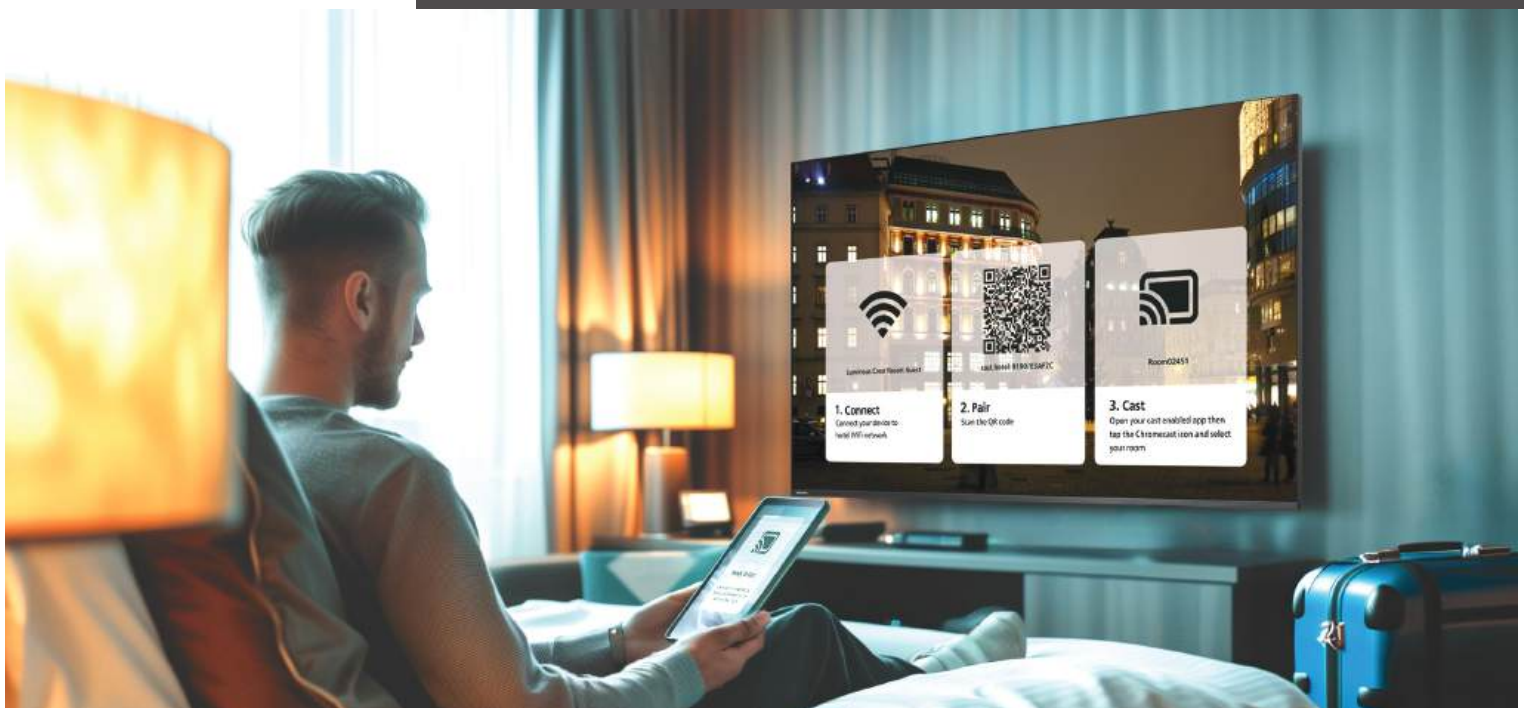


THE PRODUCTS

- Aurora LED Cabinet LDC610 P1.9 Super Fine Pitch, distributed by Westan
 - » Screen 1: 3660 × 2058mm
 - » Screen 2: 4880 × 2058mm
 - » Configuration: Oval-shaped, 270° wraparound
- Integrator: Sharp EIT (procurer & tender winner, sharpeit.com.au)

Advanced connectivity, a plethora of smart features and ultra-high resolution picture quality for the ultimate user experience.

- 43% market share within hospitality, aged care and healthcare markets
- Local Westan service and support in ANZ
- Westan-Philips accreditation program
- Leading, feature-rich technology



MEDIASUITE | VIBRANT & SMART HOSPITALITY TV

The ultimate in-room TV for guests, packed with features and part of a ready-to-integrate solution for hotel and healthcare solutions:

- Integrated Netflix access via Philips CMND, with check-in, check-out technology and data wiping for guest privacy
- Powered by Android
- GoogleCast built-in
- 4K Ultra HD
- Access to thousands of apps through the Google Play store
- CMND and Control
- USB cloning



APPLICATIONS



SCREEN SIZE

32"

43"

50"

55"

58"

65"

75"



MEWS

TiGERtms



Certified Hotel Property Management System

Tiger middle-ware

Philips CMND

Professional User Interface

End-user

Professional Services Project Management



THE PROBLEM

Scape, Australia's largest student accommodation provider, needed a reliable and scalable in-room display solution to enhance student comfort, deliver accessible multilingual information, and minimise IT overhead across 16,000+ rooms. Their system had to support diverse user needs, streaming, and property-wide content control, without ongoing third-party development costs.

THE SOLUTION

Scape selected Philips Hospitality TVs integrated with the CMND server platform, giving them complete control over user interface design, updates and content – without outsourcing. The TVs offered built-in GoogleCast, customisable GUIs and multilingual access, making students feel more at home. The Android-based platform enabled in-house upgrades, including over-the-air firmware updates and futureproof system expansion.

READ MORE



“ we don't incur ongoing, outsourced operational expenses which is huge when we are supporting over 16,000 rooms

— Evan Wood, Director of Technology, Scape Australia



THE PRODUCTS

Philips Hospitality TVs with CMND & Control

- Smart OS: Android-based with Google Play access
- Streaming: Native GoogleCast integration and secure QR-based casting
- CMS: CMND server platform enables GUI design, fleet management and updates
- Scalability: 16,000+ displays managed with minimal IT input
- Durability: Long lifecycle with software updates extending hardware value
- Support: Backed by Westan and Philips partner Spotty Dog



THE PROBLEM

Fraser Suites Perth needed to modernise its in-room entertainment system to meet guest expectations for seamless streaming, casting and secure personalisation – without the cost or disruption of a full cabling upgrade.

THE SOLUTION

Electek implemented a hybrid coax and Cat6 setup using Philips Android-based Hotel TVs with built-in GoogleCast and CMND control software. This enabled secure guest streaming, personalised content, automatic check-in/out syncing and remote system management – all with minimal infrastructure changes. Over 400 TVs were installed across suites, enhancing the guest experience while simplifying hotel operations.

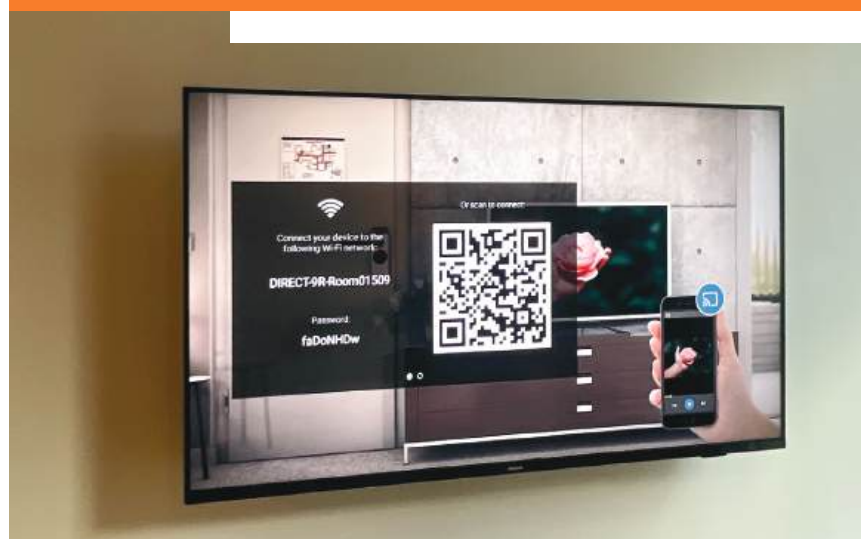
THE PRODUCTS

Philips Hotel TV with CMND Control

- Smart Features: Android OS, native Netflix app, built-in GoogleCast
- Guest Security: One-to-one casting via in-room QR code and private hotspot
- Automation: CMND middleware syncs with PMS to automate check-in screens and check-out resets
- Plug-and-Play: No extra subscriptions or dongles needed—full system ready out of the box
- Support: Backed by Westan

“Buy a Philips Hotel TV and you can get it running straight out of the box without any additional subscriptions or licensing.

— Steven Doven, Electek



READ MORE





SUITE SOUND WITH THE PHILIPS PROFESSIONAL SOUNDBAR

- Built in subwoofer
- Configure with ease through the professional menu on the MediaSuite , then clone and transfer
- Control via the Philips MediaSuite TV remote

SEAMLESS ROOM CASTING WITH THE PHILIPS CAST SERVER

- Single-unit rack-mounted device integrating into the hotel's existing IP network
- Delivers a secure and private connection with full remote management access
- Guests can instantly and securely cast content from their preferred accounts directly onto the TV, including Disney+, Prime, YouTube™ and more
- Hoteliers access fully GDPR-compliant system, with statistics and reporting with all personal data removed



COMPATIBLE MOUNT SOLUTIONS

- Reliable, affordable and compatible Verdanté mount solutions
- Simple, easy-to-install fixed, tilt and adjustable wall mounts
- Specialist hospital-ready arm mounts for Philips healthcare televisions

CUT THE HASSLE WITH WESTAN PROFESSIONAL SERVICES PROJECT MANAGEMENT

Westan manages the project deployment to your requirements, including:

- Multiple dispatch schedules
- CMND installation and training
- Coordination on user interface design with Spotty Dog Creations Pty Ltd
- Management of middleware integration to connect site PMS to Philips TVs



Powerful and versatile – enable new opportunities to engage, entertain and inform across all verticals and sectors.

A SOLUTION FOR ANY NEED

- Three-year manufacturer's warranty, including on-site technician dismantling and reinstallation to heights of 1.4m, extendable to five years
- Fusion-compatible for easy content management
- Sizes ranging from as small as 10" all the way up to 98"
- Powered by Android and 4K Ultra HD available
- PPDS Wave offers a free, Philips-native solution to control and content-manage a fleet of displays of any size, from anywhere



D-LINE | CAPTIVATING INNOVATION

- 24/7 operation, landscape or portrait
- 500 nit, 4K Ultra HD (32" at 400 nit, 4K HD)
- Integrated WiFi and built-in Android on most sizes
- 4G available on certain sizes, and integrated media player

APPLICATIONS



SCREEN SIZE

32"

43"

50"

55"

65"

75"

86"

98"



B-LINE | PROFESSIONAL PRODUCTIVITY

- 16/7 operation, landscape only
- 300–350 nit, 4K Ultra HD
- Built-in tuner for entertainment functions
- Hybrid use – suitable for hotel guest suites and corporate boardrooms
- Crestron® Connected system integration
- Google Cast and HDMI hotplug, with instant wireless media sharing from Windows, Apple and Android™ devices
- Built-in Android™ TV, Google Play store available
- Philips CMND & Control ready
- PPDS Publisher included as standard



APPLICATIONS



SCREEN SIZE

43"

50"

55"

65"

70"

75"

85"



P-LINE | POWER & FLEXIBILITY

- 24/7, landscape or portrait
- 800 nit, 4K Ultra HD
- Robust metal casing, conformal coating, IP5X protection
- Add Philips Wave remote device management
- Ambient light sensor for automatic brightness adjustment



APPLICATIONS



SCREEN SIZE

43"

50"

55"

65"



Q-LINE | INTENSIFY YOUR SIGNAGE EXPERIENCE

- 18/7, landscape or portrait
- 400 nit, 4K Ultra HD (350 nit, 4K HD on 32")
- Built-in Android
- Integrated media player

APPLICATIONS



SCREEN SIZE

32"

43"

50"

55"

65"

75"

86"

98"



H-LINE | TURN HEADS

- 24/7, landscape or portrait
- 2500–3000 nit, 4K Ultra HD
- OPS slot for PC or Android-powered CRD50 module

APPLICATIONS



SCREEN SIZE

55"

75"



S-LINE | STRETCHED DIGITAL SIGNAGE DISPLAY

- 24/7, landscape or portrait
- 700 nit, 32:9 ratio, 1920x540 resolution
- Android operating system
- Integrated media player

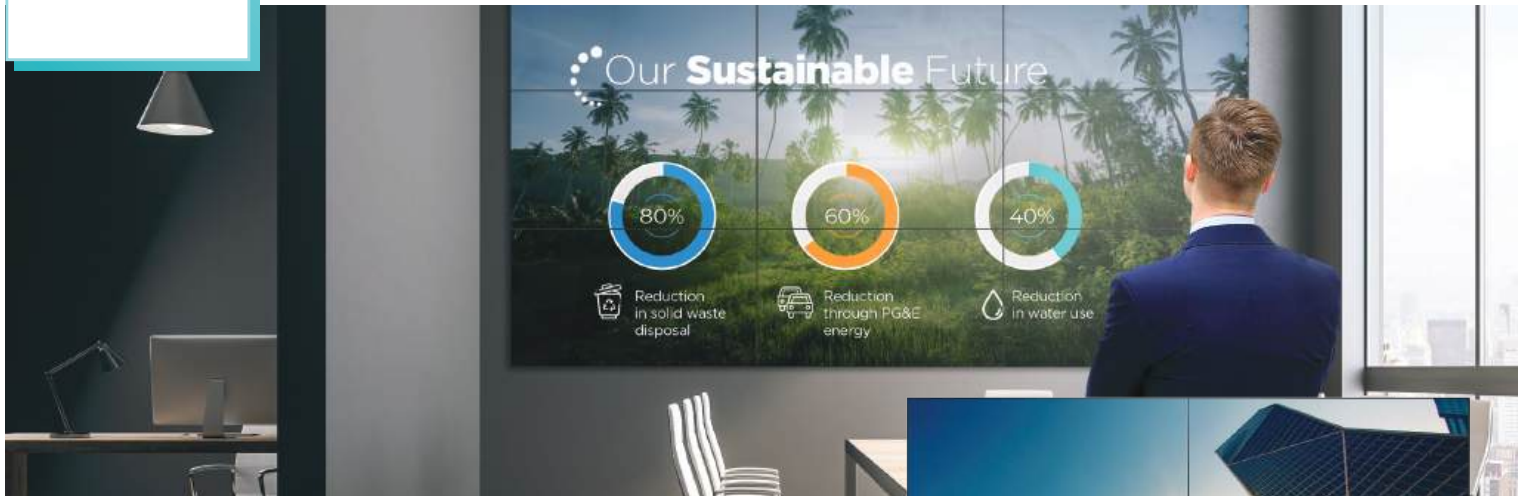


APPLICATIONS



SCREEN SIZE

37"



X-LINE | VERSATILE VIDEO WALL DISPLAY

- 24/7, landscape or portrait
- 500–700 nit, Full HD
- Ultra-narrow bezels and direct LED backlight
- Advanced ColourCalibration

APPLICATIONS



SCREEN SIZE

55"

65"



5050P KIOSK | ULTRA BRIGHT FREESTANDING KIOSK

- 24/7, portrait only
- 700 nit brightness
- Freestanding design
- Android 11, 4G, built-in WiFi, speakers and camera

APPLICATIONS



SCREEN SIZE

65"



QE-LINE | DISPLAY BETTER

- 18/7, landscape and portrait
- 300 nit, 4K Ultra HD
- Consumes 50% less energy compared to other market models
- EPEAT Silver Climate+ certified
- Powered by Android and PPDS Wave
- Integrated media player

APPLICATIONS



SCREEN SIZE

50"

55"

65"



PHILIPS TABLEAUX | FULL COLOUR, ZERO POWER EPAPER TECHNOLOGY

- Power-free poster replacement
- Up to 65,000 colours, static images only
- Super low power consumption to swap images
- Powered by Android and PPDS Wave



APPLICATIONS



SCREEN SIZE

13"

25"

32"



INTERACTIVE 3000 SERIES T-LINE | ENGAGING TOUCH SCREENS

- 24/7, landscape or portrait and tilted up to 30° backwards
- PCAP multi-touch, Full HD display
- Up to 10 simultaneous touch points
- 3mm tempered safety glass with anti-glare and anti-fingerprint coating
- Bezel-free edge-to-edge design

APPLICATIONS



SCREEN SIZE

10"

24"

32"

43"

55"



COLLABORATION E-LINE | INTERACTIVE DISPLAYS

- 18/7, landscape only
- 400 nit, 50 simultaneous touch points
- Tempered safety glass (7 MoH hardness) with anti-glare, anti-reflection and anti-fingerprint coatings
- Standard 5-year warranty

APPLICATIONS



SCREEN SIZE

65"

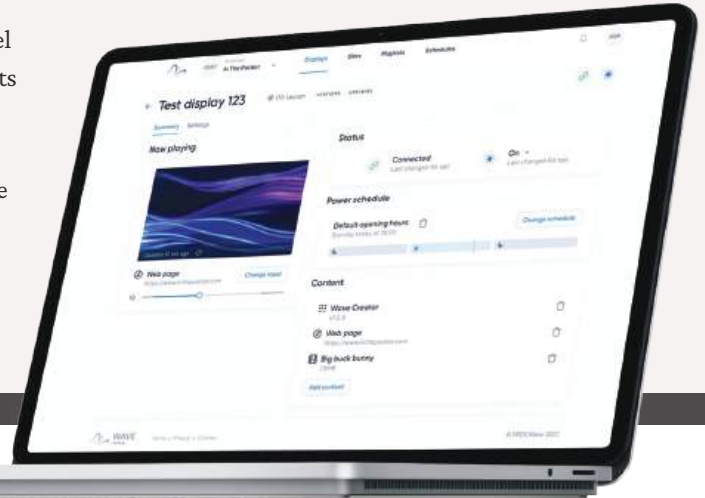
75"

86"

Unlock the power, versatility and intelligence inside your Philips signage display, made for and in collaboration with system integrators.

State-of-the-art remote device management for your Philips signage panel dedicated to bringing secure and scalable, sustainable bottom-line benefits for business.

- Simplified installation and display setup
- Manage, monitor and control your displays, upgrade firmware, manage playlists and set power schedules
- Works with different display hardware and generations
- Create beautiful content, change signage on the fly and schedule playback with Wave Creator



WHAT IS PPDS WAVE?

Scalable: Ideal for managing any size of display installation.

Future proof: Uses latest cloud native technology, supporting current and future device.

Cost effective: Eliminates the need to debug and maintain displays on site.

Sustainable: Reduces the need for additional hardware and travelling onto site.

Secure: Designed and regularly updated with the latest security considerations.

Easy-to-use: Focuses on usability and real life requirements of display fleet managers.

Easy-to-integrate: API-first design allows integration with your own or 3rd party apps.

Constantly developing: Evolving and improving to fit your user needs and experience.

CONTENT MANAGEMENT

Intuitive, easy-to-master content creation and control for your business TV.

PPDS Publisher is the free-to-use, intuitive app for your own devices, designed to bring you effective and efficient content creation, scheduling and control for your Philips B-Line TV.

WHY USE PPDS PUBLISHER?



Content at your fingertips

Secure and easy-to-use, designed for ultimate accessibility from your own device.



Eye-catching Content:

Choose from a range of industry-aligned, attention-grabbing templates designed and aligned to support your customers' needs, or make your own content from scratch.



Manage and Schedule

Create, edit and review content with a simple and intuitive interface, ideal for content on the go.



Free with No Strings

PPDS is free to use, with no licence fees and no costs attached.

Design, manage and deploy digital signage content with ease with this Westan and Fusion Signage partnership.

EASY PEASY LEMON SQUEEZY

Everything you need, and nothing you don't, to create terrific, professional and helpful signage.

- Intuitive to use – content deployed to your screens within 15 minutes
- In-built drag-and-drop Designer and Marketplace for creating head-turning content
- The most affordable subscription-based digital signage software on the market
- Whether on a Philips or Videri panel, or an Aurora LED, Fusion Signage ensures that end users can make the most of their displays

THE FEATURES YOU NEED



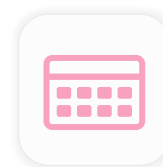
Designer and Marketplace

Create beautiful, head-turning content with Fusion Signage



Works Offline

Scheduled playlists continue to run without an active internet connection



Scheduling and Grouping

Plan your content ahead of time and update any or all screens together



Hardware Agnostic

Android, BrightSign, ChromeOS, Linux, Tizen, WebOS, Windows



Tagging System

Effortlessly manage thousands of screens from one playlist



Local Support

Fusion Signage's Brisbane-based team is always happy to help

Implemented by:

CONCEPT
EIGHT

United

Grill'd

Australian
Venue Co.

OAKBERRY

endota



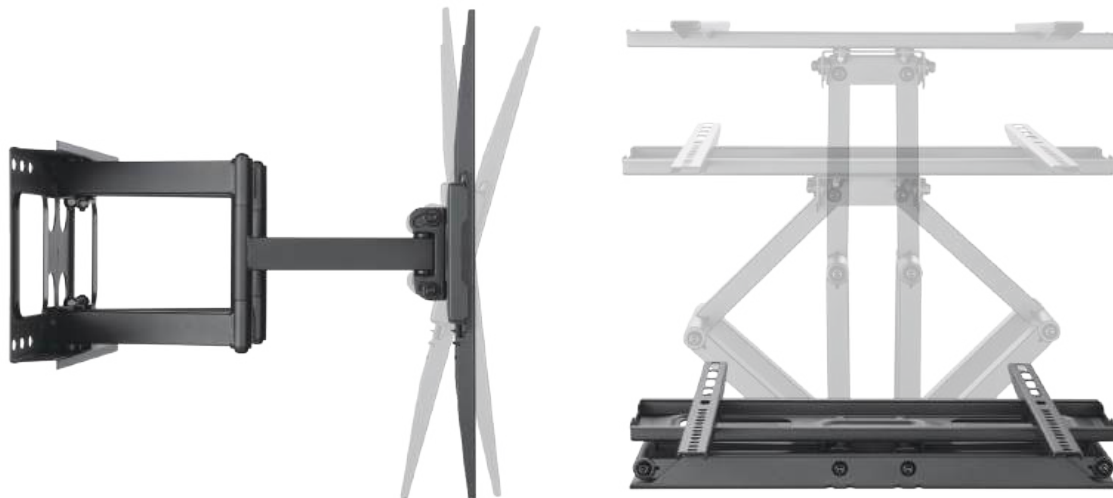
WESTAN SOFTWARE LOAD AND PRE-INSTALL SERVICE

Take the hassle out of installs with Westan Professional Services software load and pre-install service. For screens up to 75", our technical team can unbox, update, load and pair your screen so all you need to do is mount it on the wall and set basic network connection settings.

Get your Fusion instance up and running in minutes, or let us help you load your own software onto your Philips screen to cut down on-site time and troubleshooting.

We'll take the extra mile to help make your installation project work. Seamlessly.

Westan Professional Services augment our product offering, ensuring that your project deploys as smoothly as possible. From firmware updating to platform integrations, product training to out of warranty support assistance, Westan Professional Services can take those extra steps to ensure your onsite installation time is as short as possible.



EASY MOUNTING OR TROLLEY SOLUTIONS

Wall mount your Philips panel with the Verdanté wall mount series, available in fixed, tilt and adjustable models, from VESA 200 all the way up to VESA 900.

Need a mobile solution for your large boardroom or education display? Verdanté large screen height adjustable carts with rollers are designed for screens up to 100", and are rated for up to 100kg loads.





THE PROBLEM

Port Adelaide Football Club looked to modernise the historic Foss Williams building at Alberton Oval into a multipurpose hub that could serve as a social club, interactive museum, event space and retail zone. The challenge was creating a cohesive audiovisual experience throughout a complex site with varied needs – balancing sports entertainment, event functionality, historical storytelling and retail engagement.

THE SOLUTION

Dawson Communications purpose-fitted each room with displays, speakers and control systems to deliver an immersive and intuitive experience – from the tech-heavy Main Bar with its expansive screen matrix to the interactive museum and flexible function rooms. Key technologies included Philips B-Line and commercial displays and Infocus interactive touchscreens, all networked with an audio solution for easy remote control and seamless operation.





THE PRODUCTS

- Philips Commercial Displays – B-Line and BDL series from 50" to 98", deployed across the venue
- Infocus Touch Displays – 86" INF8640e and smaller units for museum interaction

READ MORE



“Westan never fails to deliver great service, and a great range of products... Westan just fixes the problem and allows its clients like me to get on with the job. You couldn't ask for more.

— Barry Dawson, Dawson Communications

Introducing Videri Digital Canvas: the world's thinnest, lightest and smartest Digital Canvas.

**WHEN DONE RIGHT, DIGITAL SIGNAGE HAS THE POWER
TO ENGAGE.
TO INFLUENCE.
TO DRIVE IMPACT.**

Videri challenges traditional digital experiences with an easy, yet comprehensive solution that lets your message be seen.



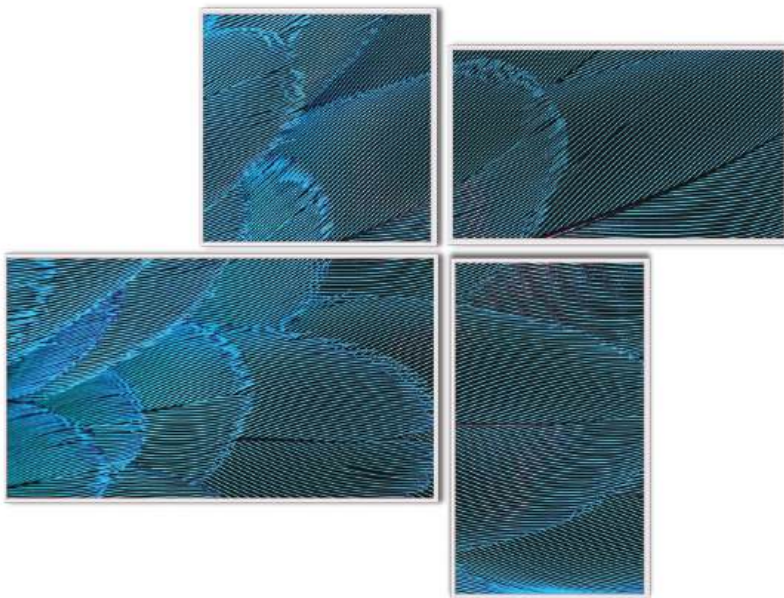
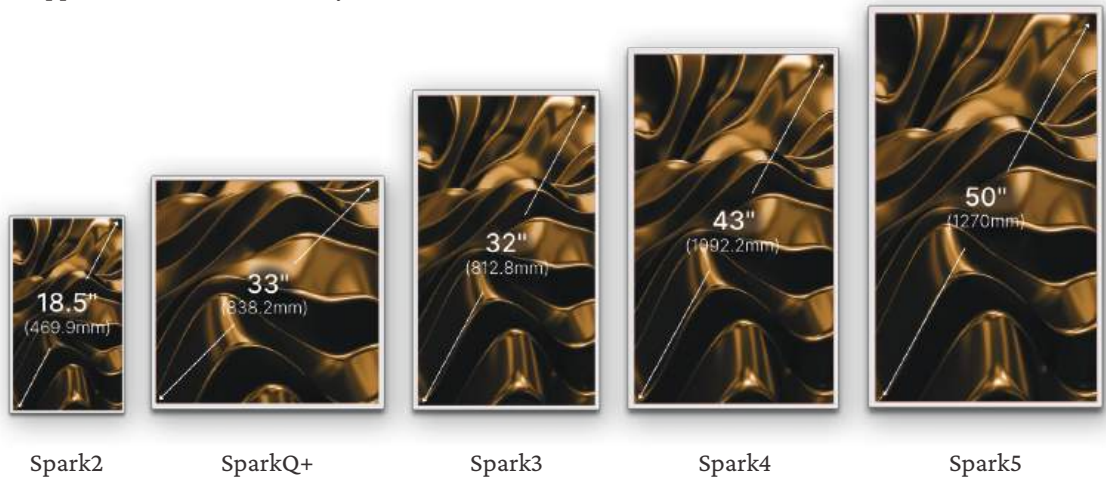
5 UNIQUE SIZES. UNLEASH LIMITLESS POSSIBILITIES.

For new spaces and unusual places, the Spark Series Digital Canvas fits where other displays do not. The Spark Series is Videri's 4th generation Canvas with five unique sizes – our most innovative line yet. Enhanced clarity and vibrancy are supported by upgraded screen haze and reduced glare. IPS LCD display panel technology provides the best color and viewing angles. WiFi6 and Bluetooth 5.2 enable faster, more stable connectivity, while best in class processing capabilities with 4K UHD means content is rendered smoothly and apps are launched effortlessly.



BRING YOUR OWN DISPLAY. Videri SparkBridge.

Leverage Videri's media player and manage your content with publishing tools that keep content fresh, no matter what the display.



SINGLE OR SEVERAL. MAXIMUM IMPACT.

A single Canvas across multiple locations.

- Simple to install. Effortless to manage
- Fits in with no retrofits
- Imagination is your only limitation

Multiple Canvases used together in a Wall.

- Orchestrate content wirelessly
- No splitters or custom content
- Content automatically adjusts for gaps
- Use Canvases individually & combined in the same schedule

TRUSTED BY THE WORLD'S LARGEST BRANDS.

DASHING

FUJIFILM
Value from Innovation

mwave

SHARP
EIT Solutions

VISION ONE
Technologies

THE
SUPREME
GROUP

precision av
AUDIO-VISUAL DESIGN & INSTALLATION

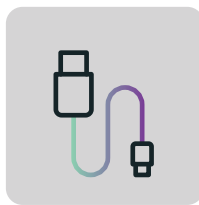
SWISH
HOSPITALITY

Powering creativity, collaboration and engagement.

THE KRAMER POINTS OF DIFFERENCE

- End-to-end AV solutions: signal management, AV over IP, control systems, wireless presentation, collaboration tools and room automation
- Technology leader in AV over IP, control-based control, management and wireless collaboration platforms
- Seamlessly integrated with interoperability in mind and controllable with a wide range of control systems
- Design assistance and expert support, warranty, with every fit-out
- Reliability and performance stability, making them a preferred choice for mission-critical environments and leading to lower total cost of ownership for end users

PRODUCT DOMAINS



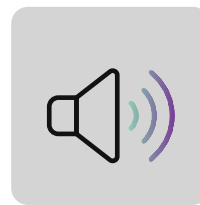
Connectivity



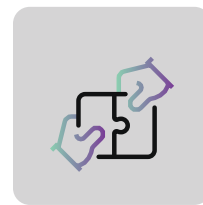
Signal Management



AVoIP



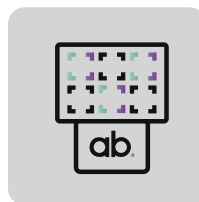
Audio



**Collaboration
Devices**



**Collaboration
Applications**



**Ashton Bentley
Collaboration Spaces**



Control



Panta Rhei

BEST-OF FEATURES

- Audiovisual signal management with minimal latency and interference
- 'Drag and drop' cloud-based programming solution for management and control
- Intuitive and easy-to-use UI
- End-to-end 4K60 support
- Enhanced security features and compliance with global standards



KRAMER & ZEEVEE: A NEW ERA IN AVOIP

Kramer's acquisition of ZeeVee marks a significant leap forward in the evolution of AV over IP. Combining Kramer's proven AVoIP solutions with ZeeVee's powerful SDVoE and JPEG2000 platforms, the portfolio now covers the full spectrum – from cost-effective 1Gb deployments to uncompromised 10Gb video distribution. This unified ecosystem provides unmatched flexibility, scalability and performance for integrators, backed by robust management tools and seamless control integration.



Unified Management & Control

- Kramer AVoIP Manager
- ZeeVee ZMP Manager
- Kramer Control (KC) compatible

KRAMER SERIES 3 EXTENDERS & SWITCHERS

Built for Modern Signal Management

Kramer's Series 3 range delivers robust, high-performance signal extension and switching – purpose-built for hybrid meeting spaces, classrooms, and large-scale AV deployments. Designed around the latest HDBaseT 3.0 standard, these solutions support 4K60 4:4:4 video, USB-C, USB 3.2, power over cable, and effortless integration with Kramer presentation systems and modular matrices.

Series 3 Extenders



EXT3-H-POE-T/R

- Zero config—plug and play
- Matches perfectly with Kramer switchers and matrixes



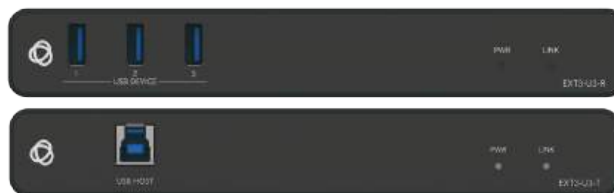
EXT3-TR / EXT3-XR-TR

- HDMI + USB 2.0 over
- Configurable as transmitter or receiver
- HDBaseT 3.0 compatible



EXT3-C-XR-T / EXT3-C-WP-XR-T

- USB-C input to HDMI/USB/charging over 100m
- Ideal for classrooms and wall plate BYOD installs



EXT3-U3-T/R

- Full-bandwidth USB 3.2 Gen 1 (5Gbps) extension
- Plug-and-play, no drivers needed
- Perfect for USB cameras, audio, touch panels & BYOD setups
- Great upgrade path from legacy HDBaseT USB 2.0 deployments

Series 3 Switchers



SWT3-31-HU / SWT3-31-HU-TR

- 3x1 auto switcher with configurable HDBaseT direction
- 4K60 support with enhanced USB-C flexibility
- Seamless switching for UCC/BYOD setups



SWT3-21-HU-TR

- 2x1 HDMI/USB-C switcher with HDBaseT
- Compact and versatile for any room size

WHY SERIES 3?

- Full 4K60 4:4:4 support
- Interoperability
- HDBaseT 3.0 backbone
- USB 3.2 + charging integration
- Ideal for pairing with Kramer modular and presentation systems

CRYSTAL CLEAR AUDIO. SEAMLESS INTEGRATION

Kramer’s latest speaker line combines exceptional sound quality, sleek design, and installation flexibility. With matching passive and PoE-powered Dante models across ceiling, pendant and wall-mount formats and a consistent sound profile across every format, Kramer makes it easy to deliver reliable, high-performance audio in any environment – from corporate and education to retail and hospitality.

IN-CEILING Speakers | CL Series



- CL-4P / CL-6P / CL-8P (Passive)**
- 4", 6.5", and 8" two-way coaxial closed-back models
 - High SPL and wide dispersion
 - 8Ω and 70/100V tap options
 - Plenum-rated (UL2043 & UL1480A)
- CL-6D / CL-8D (Dante, PoE)**
- PoE-powered, Dante-enabled for modern AV networks
 - Easy installation with single cable for power, audio, and control

All-Weather Wall Speakers | AW Series



- AW-6P / AW-8P (Passive)**
- IP66-rated for outdoor use
 - 6.5" and 8" passive weatherproof models
 - 8Ω / 70V / 100V with UV-resistant casing
 - UL1480A rated for indoor use too
- AW-6D / AW-8D (Dante, PoE)**
- PoE + Dante version with identical form and performance
 - Weather-sealed and network-ready
 - Perfect for hospitality, stadiums, and open-air venues

Wall-Mounted Speakers | WM Series



- WM-6P / WM-8P (Passive)**
- Sleek industrial design, available in black or white
 - 30–60W continuous power handling
 - Great for meeting rooms, retail, and public spaces
- WM-6D / WM-8D (Dante, PoE)**
- Dante audio + PoE power over a single cable
 - Simple, network-ready installation

WHY INTEGRATORS LOVE KRAMER SPEAKERS:

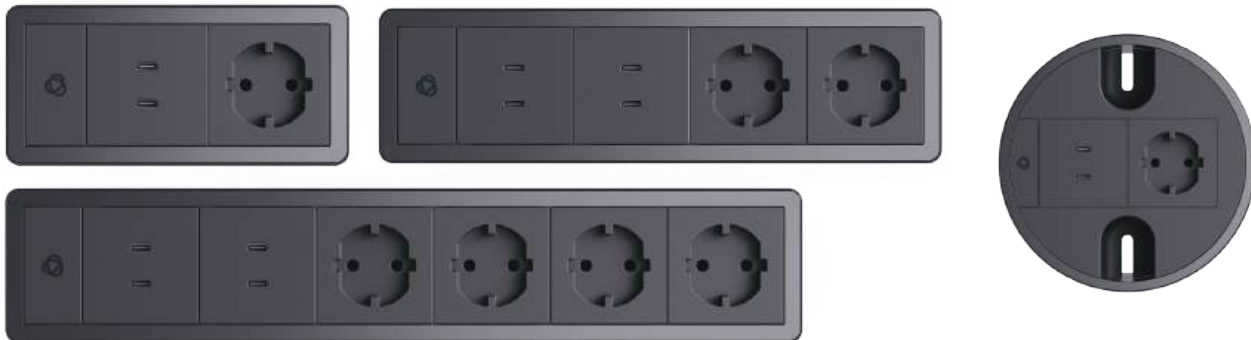
- Passive & Dante models share the same industrial design
- PoE & Dante simplify cabling and setup
- Indoor & outdoor options with matched aesthetics
- Built to meet AV, IT, and architectural requirements

KRAMER TBUS – ELEGANT TABLE CONNECTIVITY

Keep your tables clean. Keep your connections simple.

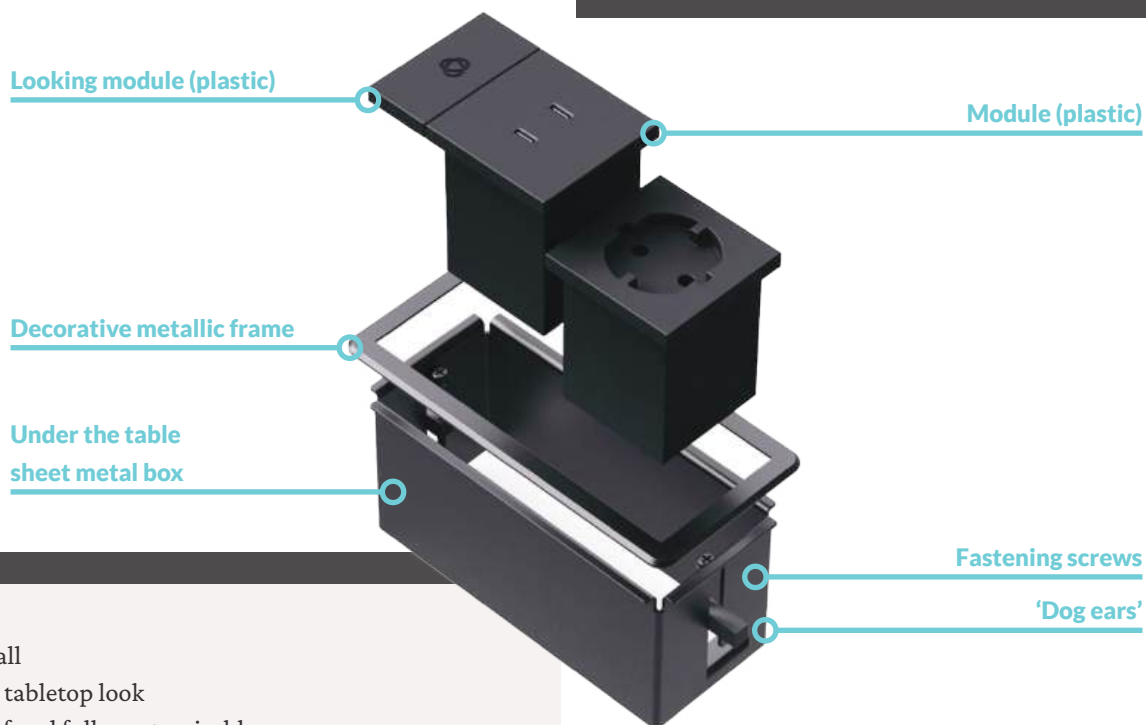
That's the Kramer TBUS.

Kramer's TBUS (Table Boxes) deliver clean, intuitive, and reliable connectivity for modern meeting rooms. Designed with both the user and integrator in mind, TBUS solutions support power, charging, video, data, and pass-through modules—all with premium finishes that complement any table surface.



KEY FEATURES

- Modular design: mix and match to suit any setup.
- Choose from HDMI, USB-C, power, data, and more
- In-Table Options
- Rectangular (2, 4, or 6-module) and round styles
- Available in black, white, or aluminum finishes
- Power & Charging
- Universal and region-specific power sockets
- USB-C charging up to 130W and combo ports with USB-A
- Retractors & Pass-throughs keep cables tidy and accessible
- HDMI and USB-C retractable options



WHY TBUS?

- Easy to install
- Clean, flush tabletop look
- Future-proof and fully customisable
- Matches Kramer AV systems perfectly



ASHTON BENTLEY – FURNITURE. INTEGRATED.

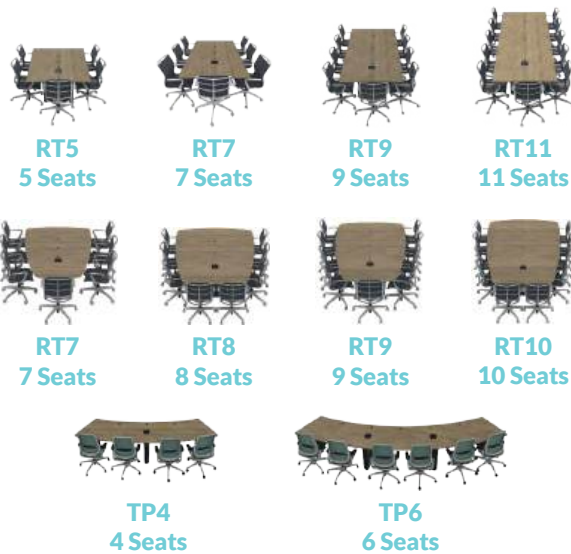
Ashton Bentley, now part of Kramer, makes it easy to create smart, professional meeting rooms with plug-and-play simplicity. From table to tech, Ashton Bentley does it all.

WHAT'S INSIDE THE SYSTEM

- **Room Technology:** AV infrastructure built in-USB-C/HDMI, charging, and signal routing over one cable. No racks needed
- **Display Mounts:** Clean, secure and stylish mounting systems that fit most commercial displays and VC gear
- **Collaboration Tables:** Pre-built AV-enabled tables, wired and ready. Just place, plug, and go

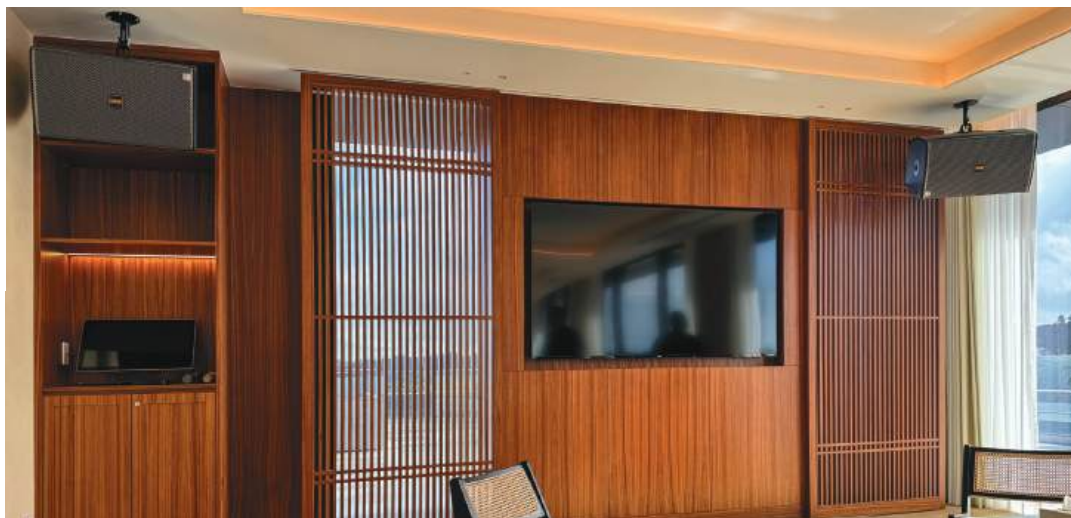
TABLE STYLES & SEATING

- Rectangular (RT Series): RT5, RT7, RT9, RT11
- Immersive (TP Series): TP4, TP6
- Shaped (ST Series): ST7, ST8, ST9, ST10
- From 4 to 11 seats – designed for space, engagement, or video-first setups



WHY ASHTON BENTLEY?

- Ships ready-to-go
- Works with any VC platform (Teams, Zoom, Webex, etc.)
- Clean installs, no mess
- Scalable globally
- Easy for users, even easier for integrators



READ MORE



THE PROBLEM

Today's corporate travellers expect seamless, secure in-room casting – no dongles, no network issues, no tech support calls. The Maxim Hotel in Auckland needed a modern AV solution that met these expectations while staying simple to manage and futureproof to scale.

THE SOLUTION

AV integrator Unicom NZ, supported by Westan, delivered a fully integrated solution featuring Philips MediaSuite TVs with native GoogleCast and Kramer AV for public zones. The setup enables point-to-point casting, PMS integration for personalised experiences and the potential to turn TVs into interactive concierge displays. A GPON fibre backbone ensures the infrastructure is fast, efficient and scalable.





“From a hotel perspective, AV flexibility is key. One day it’s a corporate seminar; the next, a yoga workshop. We wanted tech that would adapt without requiring a technician.

— Cameron Zhong, Maxim Hotel GM

THE PRODUCTS

- Philips MediaSuite Hospitality TVs, Kramer speakers and DSP and Kramer encoders and decoders
- Casting: Native point-to-point GoogleCast with QR login – no dongles, no VLANs, no guest overlap
- CMS: CMND platform with Tiger TMS gateway enables PMS integration and in-room messaging
- Public AV: Kramer speakers, DSP, and AV-over-IP for flexible multi-zone control
- Conference Centre: Fully IP-based setup using Kramer encoders/decoders for reconfigurable layouts

Superior image quality and reliability for any commercial requirement.

- **Meeting room solutions:** scalable image sizes and a low cost of maintenance
- **Large conference and event rooms:** impactful and collaborative meeting solutions
- **Digital signage:** stunning visual displays and immersive environments, including dynamic, experiential content for digital art, commercial signage and décor applications





EB-L795SE

VERSATILITY AND PERFORMANCE IN ONE SHORT-THROW PACKAGE

- Expansive 0.79 – 1.36 throw ratio and large display up to 400"
- Wide vertical and horizontal lens shift and 1.7× optical zoom
- 7,000 lumens of equal colour and white brightness
- 4K Enhancement Technology that displays double HD video resolution on screen
- Up to 30,000-hour virtually maintenance-free laser light source
- Built-in wireless communication – control your fleet remotely using the Epson Projector Management Connected app, and screen cast via Epson iProjection, Apple AirPlay® and Miracast®
- Perfect for conference rooms, hybrid workspaces, golf simulation, museum exhibitions and more

EB-L890E

CAPTIVATE AUDIENCES WITH BRIGHT, LARGER-THAN-LIFE LASER DISPLAYS

- Upscale 1080p content with 4K Enhancement technology and advanced digital processing for crisp and high-definition images
- 8,000 lumens colour and white brightness for incredible, vivid projection
- Built-in wireless connectivity with Apple Airplay, Epson iProjection, Miracast® and wireless LAN Enterprise security



EB-790SU

OUTSTANDING SHORT-THROW PROJECTION FOR IMMERSIVE SPACES

- 7,000 lumens – ideal for a wide range of immersive displays
- Scalable images up to 400" with a short-throw ratio of 0.79-1.36 and 1.7× zoom
- Fixed camera lens with manual shift and advanced features like corner focus adjustment ensures easy setup and adaptability
- High performance with an ultra low noise level of 26dB in Eco mode
- Instantly connect with Apple AirPlay 2 and Miracast – perfect for collaborative environments

Brilliant brightness. Crisp colour. Dramatic detail.

- **Premium residential:** high lumens, with a high contrast ratio and great connectivity, made for film, entertainment and gaming enthusiasts
- **Pro home cinema:** pro-level quality and reliability for dedicated home theatre projector installations
- **Laser projection:** 4K PRO UHD laser projection with Android TV™ and up to 150" image projection close to the wall
- **Gaming:** take gaming to the next level with a big-screen experience
- **Mini smart projection:** unrivalled viewing experience virtually anywhere, perfect for streaming right out of the box



EH-LS12000B

THEATRE. REDEFINED

A projector that speaks to home theatre enthusiasts demanding the ultimate cinematic experience.

- 4K Super Resolution with pixel-shifting and advanced image processing
- A virtually maintenance-free 20,000 hour lifespan with Epson's laser light source technology
- High Dynamic Range (HDR10+), 2,700 lumens of colour and white and 2,500,000:1 high contrast ratio for lifelike contrast and dynamic range
- 3LCD technology – brilliant colour without rainbow artefacts
- Frame interpolation and 120Hz refresh rate for ultra-smooth motion, perfect for fast action and gaming
- Lens shift, zoom and motorised focus for flexible installation
- Stylish, high-end design, ideal for dedicated theatre rooms



EH-QL3000 SERIES

ENTERTAINMENT IN A WHOLE NEW LIGHT

Exceptionally bright, sharp, fast-moving images and an incredibly high contrast ratio, along with great connectivity, easy set up and flexible placement. A Westan special.

- Scalable display size of up to 1000" and revolutionary flexible lens options
- 4K (3840 × 2160) super resolution, 8.3m pixels
- 6,000 lumens offers bright, multi-purpose projection for home or commercial spaces with true home theatre quality
- Play in 4K at 120Hz, thanks to HDMI 2.1 connectivity
- 3LCD laser technology for high White and Colour Light Output, greater contrast and a more natural colour expression
- Over 20,000 hours of use

EH-LS9000

UNMATCHED BRILLIANCE

Made for film and entertainment enthusiasts. Enjoy the bright, vivid colour of laser without breaking the bank. A Westan exclusive.

- Enjoy a large image size up to 300"
- 3LCD technology for vibrant, colour-accurate images without distortion or rainbow effect
- No more lamp changes with laser light source technology
- High Dynamic Range (HDR10+), 2,200 lumens of colour and 2,200 lumens of white for exceptional picture in virtually any theatre environment





MOUNTS & TROLLEYS

Verdanté (westan.com.au/brands-verdante)

Simple, affordable and reliable commercial and residential mounting solutions – now nearly 100% recyclable for a greener future.

MOUNTING SOLUTIONS FOR THE FUTURE

With an eye to the future and a nod to the past, the Verdanté brand provides reliability and affordability in nearly 100% recyclable packaging. Better yet, 1% of all Westan sales in Verdanté products are donated to environmental causes in the ANZ region. By purchasing Verdanté, you can vote on which cause you would most like to support with the proceeds. We're putting the choice – and the good – back in your hands.



VWM400ARTXL



25-year manufacturer's warranty



No plastics or polystyrene



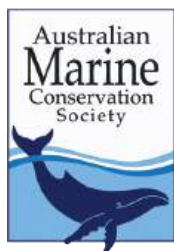
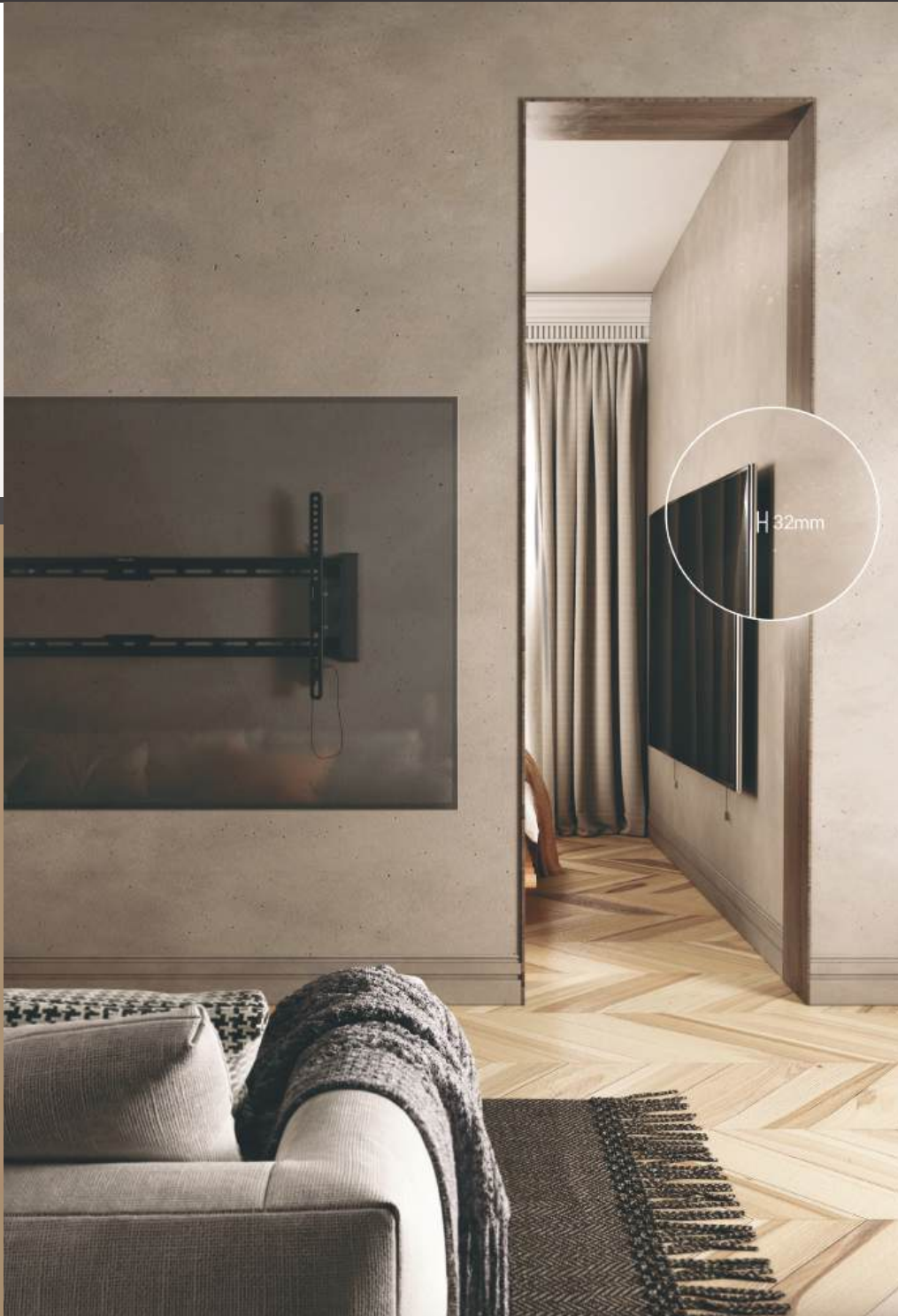
Recyclable materials & Recycled packaging



No hazardous materials



1% of sales donated to environmental causes – chosen by you



Over \$3,000 donated to the Australian Marine Conservation Society in the 2025 financial year, thanks to Verdanté supporters.

A complete wireless music solution for your store, office, restaurant or hotel.

WHERE THERE IS LIGHT, THERE CAN BE SOUND

A system scalable to fit any size of business, from small retail outlets and cafes to showrooms and department stores.

- Fast installation: Takes no more than a few hours to install into existing commercial lighting rails
- 1.9 Ghz frequency: Overcrowded WiFi networks are no longer a problem
- Multiple zones: Up to 6 different volume zones
- 2x the range of WiFi: Perfect for large retail areas
- Flexible positioning: Change speaker positions simply and easily



SP-1



TX-1



VOL-1



SUB-1

TRUSTED BY:





SMALL

Discrete, easy-to-install and easy-to-use for a single room store, cafe or boutique. Plug in and enjoy the music within an hour.

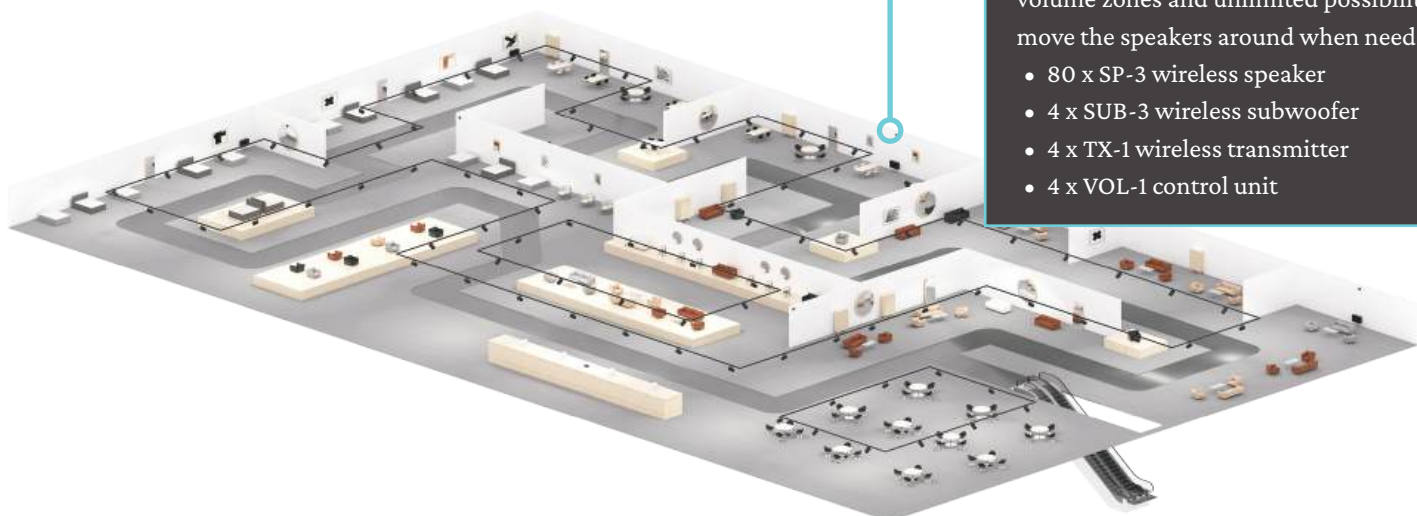
- 4 x SP-3 wireless speaker
- 1 x SUB-3 wireless subwoofer
- 1 x TX-1 wireless transmitter
- 1 x VOL-1 control unit



MEDIUM

The perfect match for a medium-sized venue, with adjustable volume zones for each area, installable within three hours.

- 8 x SP-3 wireless speaker
- 2 x SUB-3 wireless subwoofer
- 1 x TX-1 wireless transmitter
- 1 x VOL-1 control unit



LARGE & EXTRA LARGE

The complete setup for multi-room spaces, allowing for full customisation, different volume zones and unlimited possibilities to move the speakers around when needed.

- 80 x SP-3 wireless speaker
- 4 x SUB-3 wireless subwoofer
- 4 x TX-1 wireless transmitter
- 4 x VOL-1 control unit

Award-winning sound for every room of your house with iconic Scandinavian design.

SMALL POWERED SPEAKERS WITH BIG SOUND

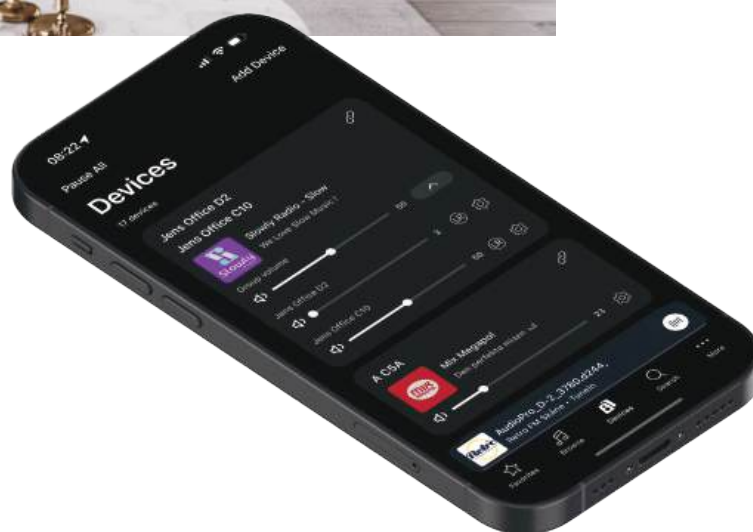
Powered speakers with dynamic sound, smart control and minimalist Swedish design.

Audio Pro residential products have been meticulously fine-tuned, each model individually optimised for clarity, dynamics and musicality. With iconic form factors, classic colourways and easy-to-use app-based control, Audio Pro combines the modern with simplicity and sophistication.



APP CONTROL

Make setup and daily use a breeze with advanced multiroom control and grouping functionality via any one of three fully-featured apps: Google Home, Audio Pro Control or Apple Home. Combined with a variety of streaming services, Audio Pro lets you fill your home with music.



Multiroom control



audio pro



Apple Home



Google Home

Streaming Services



AWARD-WINNING SOUND

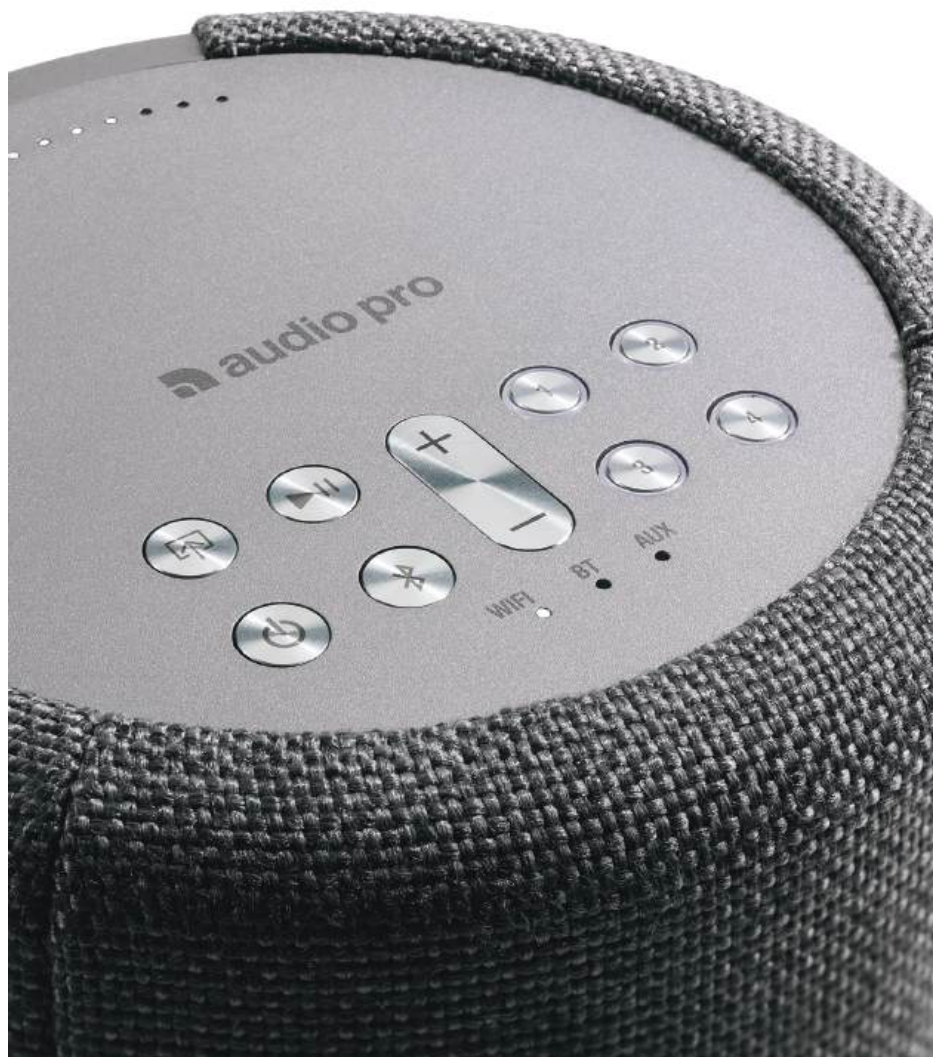
Each product has been individually optimised for clarity, dynamics and musicality. With clear and smooth highs and tight bass performance, Audio Pro speakers have been primed for musicality, delivering a rich, engaging midrange that's easy on the ears.

From floorstanders to powered bookshelf speakers, subwoofers to multiroom audio systems, the Audio Pro family of products can enliven any living space with sound and style.



HARMONISED DESIGN

A sleek design language is invested in every product, with a uniquely identifiable Audio Pro aesthetic. Within the brand's iconic form factor, every visual detail has been carefully considered to create a premium look.



SONOS

COMMERCIAL AUDIO INSTALLATION

Sonos (westan.com.au/brands-sonos)

Flexibility, reliability and performance. Now with PoE for true simplicity.

WHY CHOOSE ERA 100 PRO

Designed for professional installation, Era 100 Pro is the ultimate all-in-one audio solution for commercial spaces and residences. With access to commercial streaming services and an easy control experience, it's the perfect fit for your next project.



ERA 100 PRO

- **Quicker installation:** cut the cost and complexity of installing AC mains with Power over Ethernet (PoE), giving you the freedom to configure more unique setups in new locations
- **Wired first networking:** Enhances reliability, speed and performance, while seamlessly integrating into an existing network setup
- **Versatile design:** DSP automatically adjusts to optimise sound based on the speaker's orientation
- **Streamlined control:** Flexibility to create dedicated audio zones where multiple speakers work in sync, and content and volume control can be managed easily and reliably
- **Sleek aesthetics:** With additional pro-grade surface mounts available, featuring built-in theft deterrence and cable management
- **Trueplay™ enabled:** Further optimise sound for the speaker's location to ensure the best listening experience



SONOS AMP: THE HEART OF YOUR SONOS SYSTEM

Partnering your commercial environment with architectural or outdoor speakers, or with a signage panel or television? Power your Sonos speakers and maximise system performance with the WiFi enabled Sonos Amp. No matter what the space, Sonos Amp delivers a seamless audio experience.

WESTAN DEDICATED SONOS SERVICE

Need some advice on installation in your environment or troubleshooting issues during setup? Westan provides an in-house Sonos support specialist via phone or email to help with the specific requirements of your job. Let us help you with your project, from specification to commissioning.



Create your perfect sound system. The choices are endless.

- Mix and match speakers to suit your perfect home theatre environment
- Everything works seamlessly together over WiFi
- Pair two speakers for stunningly detailed stereo sound or pair or build a surround sound system for immersive entertainment



SUB 4: RICH, IMPACTFUL BASS

- Defined, dynamic bass, extending low end to 25Hz for sound you can feel
- Two 6" force-cancelling elliptical woofers – pair two for a deep, bass rumble that fills your living room
- Dual orientation available – stand it upright or lay it flat
- Compatible with Trueplay™

ARC ULTRA: IMMERSIVE SOUND FOR HOME THEATRE AND MUSIC

- 14-driver array that fires sound in all directions
- Add a Sub 4 (or two), In-Wall surrounds or Era 300s for an even more enveloping soundstage, and optimise with Trueplay™
- Supports Dolby Atmos, Dolby Digital, Dolby Digital Plus, Dolby True HD and DTS
- Control via a variety of popular platforms





ERA 300: FEEL SOUND ALL AROUND

- Exquisitely balance sonic performance and visual appeal, with custom waveguides accurately dispersing sound right, left, forward and above
- Pair two Era 300s with an Arc Ultra or Beam (Gen 2) to create a truly immersive and all-encompassing soundstage
- Compatible with Trueplay™

ACE: EVERY FREQUENCY WITH SUPERIOR PRECISION AND CLARITY

- Swap TV audio from your soundbar to Sonos Ace with the press of a button
- Dynamic head tracking creates an interactive home theatre experience
- Up to 30 hours of battery life, exceptional comfort and flawlessly clear calls
- Connect to your devices wirelessly via Bluetooth, USB-C and 3.5mm cables (included)

THE SONOS APP: CURATION AND CONTROL

Available for all smart phones and tablets, the Sonos app provides music streaming control and system management in your personal device. Sonos supports more than 100 streaming services in free and premium tiers.





THE PROBLEM

Seagrass Boutique Hospitality Group, home to premium dining brands such as The Meat & Wine Co, 6 HEAD and Ribs & Burgers, faced immense operational challenges during and after COVID lockdowns. Staff shortages, logistical complications and the pressure to maintain exceptional dining experiences across their diverse venues created strain on operations. One often-overlooked factor proved crucial: ambience. In a competitive and disrupted hospitality market, customer experience had to be flawless – and audio quality was key.

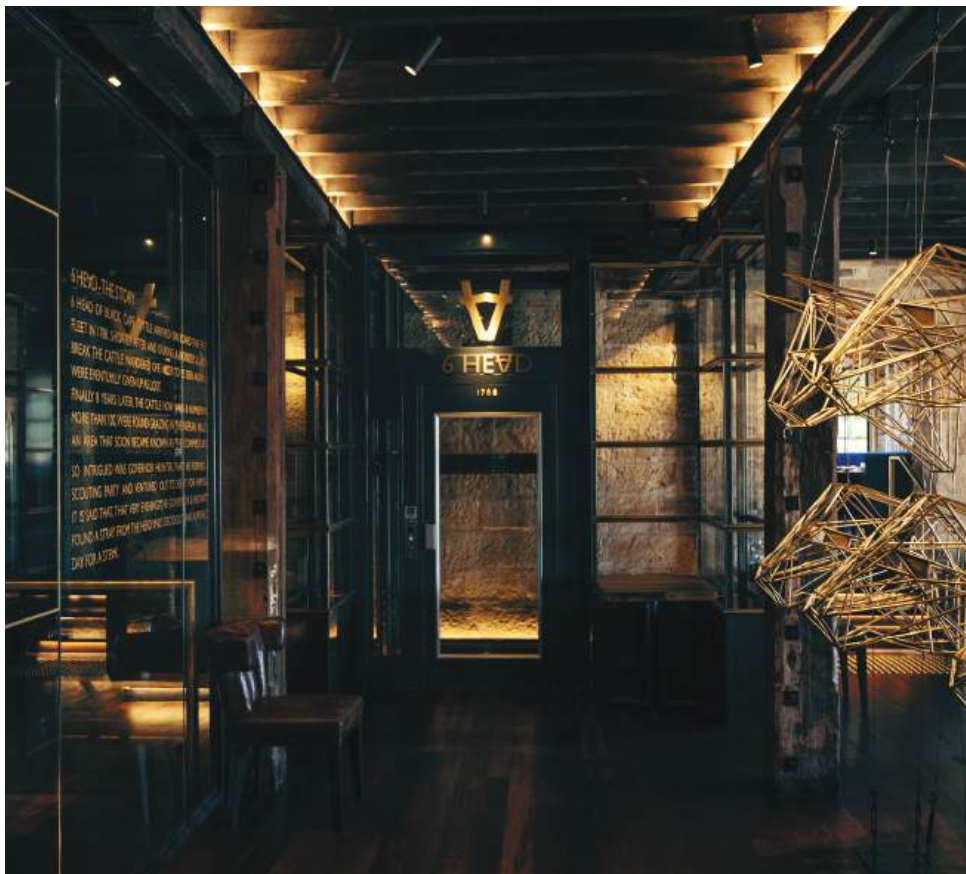
READ MORE



“” *Patrons were more relaxed, laughing and ordering more drinks. That's how music and ambience directly impacts the bottom line.*

— David Ovens, Chief Marketing Officer,
Seagrass Boutique Hospitality Group





THE SOLUTION

Seagrass found a scalable, reliable and high-performance solution in Sonos music systems. By standardising on Sonos for their audio fitouts, Seagrass achieved consistent, brand-specific soundscapes across 35+ restaurants. These installations are not just plug-and-play; they're zoned for tailored ambience (indoor vs. outdoor), use curated playlists per brand and time of day, and allow remote management and monitoring by IT staff. The combination of smart networking, quality sound and seamless control dramatically improved both customer satisfaction and operational efficiency.

THE PRODUCTS

- Sonos Five
- Sonos Sub
- Sonos by Sonance weather-resistant outdoor speakers
- Integration with the Sonos app



RESIDENTIAL AUDIO AMPLIFICATION

Naim (westan.com.au/brands-naim | westan.net.nz/brands-naim)

Conceived, designed and engineered purely in service of sound.

Naim Audio Integrated Solutions are designed for the highest performing audio installations, where sound is a highlight, not just a backdrop. Perfectly complemented by Focal custom integrated hi-fi speakers, these amplifiers combine power, versatility, ergonomics and ease of use.

For over 50 years, Naim have designed and built world-leading audio devices and have pioneered technology. Whether for home, commercial cinema or boats, the Naim Ci suite of products represents the pinnacle of Naim design and application.



CI-UNIT 102

A versatile streaming-amplifier that brings poise to your living space and power to your lifestyle.

- Paired with any loudspeaker, the Unit 102 hits all the notes
- Simple EQ setups and exceptional performance in minutes when paired with Focal loudspeakers
- Features HDMI eARC, IP control (Control 4, Crestron, Savant, RTi and Nice/Elan), 32 zone capacity, on-board streaming, Dante Receiver and App control
- 150w × 2 (8Ω) Naim amplification, suitable to drive all speaker types





CI-NAP 101

A high-performance, mono-power amplifier, compatible with both 70V/100V line array loudspeakers, and low impedance (8Ω) applications.

- Ultra-quiet and compact, making it easy to install discreetly in almost any setting
- Perfect for powering Cinema channels, discreet/installed subwoofers or integrated hi-fi speakers
- High-power output 500w @ 8Ω , 800w @ 4Ω – a perfect match for 1000 IWLCR Utopia loudspeakers and two 1000 IWSUB Utopia subwoofers from Focal
- For commercial applications, Ci-NAP 101 delivers 240w into 100V & 150w into 70V

CI-NAP 108

An 8-channel power amplifier designed for high-quality audio installations and the perfect complement to the Ci-Uniti 102 for zone expansion in large spaces.

- Control multiple speakers in different rooms or amplify up to eight separate audio streams when paired with the Ci-Uniti 102
- Local inputs for each amplified channel and two bus input options, covering four channels each
- At 150w x 8 @ 8Ω , this rack mountable amplifier is perfectly specified support high-end Ci business



Awaken emotions everywhere: at home with acoustic speakers, integrated speakers, outdoor speakers and Home Cinema systems.

Focal has been manufacturing benchmark acoustic equipment since 1979. Based in Saint-Étienne, France, the brand is one of the world leaders in its field, thanks to its know-how and innovations. At the heart of the business: high-fidelity loudspeakers. The basis of Focal's historical DNA lies in the combination of technology, craftsmanship and noble materials.

Focal's quest is to enhance listening experiences and restore the authenticity of artists' work. Every day, they push the boundaries of musical reproduction, going beyond the traditional approach and approaching it differently. With Focal, purity of sound and emotion are one and the same.



Whether you're an individual or a professional, Focal's Integration collection will meet all your needs. Experience pure Focal hi-fi sound through discreet, high-performance equipment, including an impressive catalogue of in-wall and in-ceiling loudspeakers and integrated systems.

LITTORA LOUDSPEAKER SERIES

A recent addition, the Littora range is distinguished by its robustness. IP-certified (an international standard guaranteeing perfect resistance to water and dust intrusion), the loudspeakers' membranes deliver pure, uncompromised sound outdoors, whatever the conditions — from yachts and spas to gardens, terraces and indoor applications.



100-T SERIES

For commercial applications, Focal has designed the 100-T Series, incorporating a transformer that adapts their power for 70 v/100 V installations. The low directionality of the loudspeakers ensures homogeneous musicality, while Focal know-how guarantees a perfect acoustic signature.



OUTDOOR SOLUTIONS

Focal's outdoor loudspeakers meet all your professional needs with power, clarity and performance. On the deck of a yacht, on the terrace of a café, in a garden, near a swimming pool... give your outdoors top-of-the-range sound with equipment that's as discreet as it is elegant.



IN-CEILING AND IN-WALL SOLUTIONS

Focal's in-ceiling and in-wall loudspeakers adapt to the largest spaces with performance, precision and discretion. Shops, offices, restaurants... our products meet all the acoustic needs of professionals wishing to provide sound in large rooms. Equip yourself with the best of Focal and enhance the customer experience in your space.





CUSTOM AUDIO INSTALLATION

Klipsch (westan.com.au/brands-klipsch)

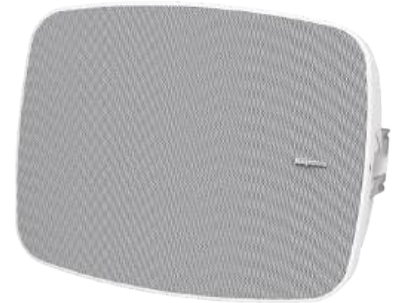
Designed to seamlessly blend into your environment and built to last.

Klipsch offers a comprehensive range of custom installation speakers that deliver premium sound in any space, providing a seamless solution for homeowners who prioritise both aesthetics and performance. Patented technologies also make installation easy for integrators.

IN-CEILING AND IN-WALL SPEAKERS: PREMIUM AUDIO, HIDDEN FROM VIEW

Designed for residential installations, Klipsch in-ceiling and in-wall speakers bring their legendary sound quality into the home with minimal visual impact. Ideal for multi-room audio systems, home theatre, or ambient sound setups, these speakers combine precise acoustic performance with elegant, low-profile designs.





ALL-WEATHER SOLUTIONS: BUILT FOR THE ELEMENTS
RSM Series (Professional) – engineered for commercial use in demanding outdoor environments; weather-resistant, durable and powerful. Perfect for hotels, restaurants, and bars, they ensure clear, consistent sound, no matter the conditions.

LANDSCAPE AND ROCK SPEAKERS: NATURAL LOOKS, SIGNATURE SOUND
Blending effortlessly into gardens and landscaped areas, Klipsch landscape speakers deliver wide, immersive sound coverage, while the rock speakers offer a discreet alternative that disappears into the scenery. Both are weather-resistant and ideal for high-end residential or hospitality projects that demand performance without visual intrusion.



Synonymous with unmatched reliability and exceptional quality for nearly a century.

For nearly 80 years, Onkyo has been a pioneer in high performance audio and home entertainment. Founded in Japan by Takesh Godai, the brand was built on passion for sound and innovation. “Onkyo” translates to “sound harmony” – a philosophy reflected in every product.

THE RZ SERIES

Representing Onkyo’s premium AV receiver lineup, designed for serious audiophiles and delivering powerful amplification, high-resolution audio processing and cutting-edge home cinema features. They support the latest formats, including Dolby Atmos, DTS:X and 8K video passthrough, while offering a wide range of connectivity options such as HDMI 2.1, eARC and Dirac Live Room Calibration.



DIRAC LIVE ROOM CORRECTION

RZ Series Receivers come with a full-bandwidth Dirac Live Room Correction licence at no extra cost.

Automatically address common acoustic issues that are difficult or costly to correct with hardware alone, and optimise both the magnitude and phase of the sound system, including the room itself. The result: clearer, more balanced sound, tighter bass and improved sound staging.



TX-RZ70

- Remarkably pure sound and stellar visuals
- Uncompromising high-resolution audio/video reproduction



TX-RZ50

- Enormous power on demand
- Extensive feature set, including full bandwidth Dirac Live for in-depth calibration
- Impressive value for money



TXRX30

- Soaring highs and extended deep bass up to 5Hz
- Features like Dirac Live, optional Dirac Live bass control for two independent subwoofer outputs, Dolby Atmos, Works with Sonos and IMAX Enhanced as standard

THE NR SERIES

The brand's core AV receiver range, aimed at everyday home cinema users who want modern features, reliable performance and good value. They offer a strong balance between performance and affordability, making them ideal for living rooms, media rooms or entry-level theatre setups.



TX-NR7100

- 9 channels
- Built-in, ready-to-use Dirac Live® Room Correction
- THX® Certified



TX-NR6100

- An unparalleled movie, music and gaming experience
- Precision sound and images
- HDMI 2.1 enhances the gaming experience



TX-NR5100

- Affordable and versatile home theatre centrepiece
- Tailored to deliver a best-in-class experience



Experience the True Sound of a performance,
with nothing added and nothing taken away.

Bowers & Wilkins believes that the perfect loudspeaker should be faithful in every nuance to the original – exactly as the artist intended. Every possible technical, design and engineering solution is pursued towards their goals.

“The best loudspeaker isn’t the one that gives the most. It’s the one that loses the least.” – John Bowers, Founder, Bowers & Wilkins



THE 800 SERIES: THE SOUND OF 007 AT ABBEY ROAD STUDIOS

Bowers & Wilkins and Abbey Road Studios brought together key lifestyle media and influences, VIP dealers/retailers and partners for an unforgettable experience that celebrated the new partnership with Bond and the 60th anniversary of 007 in a truly unique way.

Immersing attendees in the music of Bond, the Royal Philharmonic Concert Orchestra performed the James Bond Theme live in Studio One, as well as experiencing how some of the world’s most famous soundtracks and movie scores are played on the 800 Series Diamond loudspeakers.

THE ZEPPELIN PRO WIRELESS SPEAKER

Smarter, more flexible and sounds better than ever. No longer do you have to choose between advanced features, aesthetic beauty and room-filling sound. Enjoy high-resolution stereo with a comprehensive range of smart, connected features and services, including streaming services from Apple®, AirPlay 2®, Bluetooth aptX™ Adaptive and Spotify Connect – plus the Bowers & Wilkins Music App.



THE 700 SERIES: DEFINED BY ELEGANCE, DRIVEN BY PERFORMANCE

The range is enabled by technologies first developed for the Bowers & Wilkins flagship 800 Series Diamond. With eight models to choose from, there's a speaker to suit every home. Inspired by recording studios, made for living rooms – with the 700 Series, studio sound comes home.

BECKHAM AND BOWERS & WILKINS

David Beckham and Bowers & Wilkins are bound by a shared commitment to excellence and timeless elegance. David's refined taste meets Bowers & Wilkins' unwavering pursuit of perfection to create an extraordinary alliance of style and sound.

Music plays an important role in David's busy life, and Bowers & Wilkins is there to ensure that he experiences the high levels of performance and style he is accustomed to, wherever he is and whatever he is doing.



Delivering immersive experiences, spectacular sound and performance that never wavers. Every time.

Denon has crafted cutting-edge audio products that deliver the ultimate in sonic detail for more than a century. Every range is hand-tuned by the Denon Sound Master – so you can hear sound differently.

Three pillars continue to drive the Denon brand forward:

- A true passion for audio, that drives Denon to constantly exceed expectations
- A respect for artistry, for music and for sound
- A belief that technology is the way to a better future, and that better sound leads to a happier life



Denon PerL **Pro**

UNRIVALLED SOUND. UNIQUELY YOU.

The personalised earbuds that adapt to how you hear and support lossless audio over Bluetooth® wireless technology.

- Redefining personalised sound, the PerL Pro's use Adaptive Acoustic Technology (AAT) to measure your ears and create an individualised listening profile
- Active noise cancellation and a transparent 'social' mode lets you tune the world out... or invite it in
- Qualcomm aptX lossless technology and spatial audio from Dirac Virtuio offers an unrivalled experience
- 8 hours of battery with 32 hours in case – you can listen when and how you want



DENON HOME AMP: DISCRETE AND POWERFUL

100 watts of power in a compact form factor

- 100 watts at 8Ω in a 217mm wide chassis will drive your speakers to their full potential
- The HEOS ecosystem allows for intuitive music discovery and multi-room sound
- Airplay 2, Deezer HiFi, Spotify Connect, Soundcloud, Amazon Music, iHeart Radio and now Tidal Connect
- HDMI eARC connectivity and control makes playing and distributing TV sound simple
- Perfectly versatile – from compact hi-fi systems to multi-room setups in an AV rack



HEOS® BUILT-IN

What you want, where you want it.

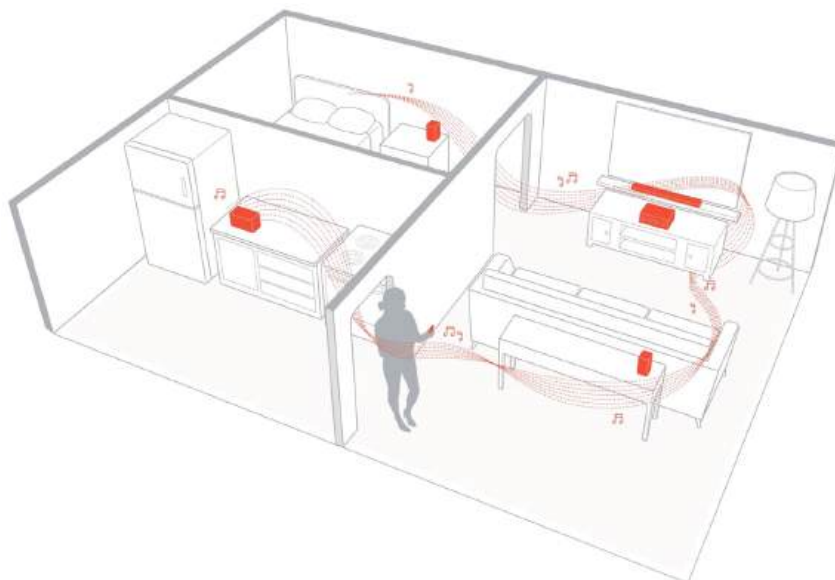
Stream your favorite content wirelessly to every room of your home with HEOS. No lag, no delay, just premium sound clarity.

Interconnect your world.

Instantly share any content with your AV receiver, certain Hi-Fi components, Denon Home wireless speakers, sound bars or subwoofer.

Easy, simple, wireless.

Quick selects, voice control and app integration. Set up your epic multi-room audio system wirelessly within minutes.



A new generation of wireless streaming amplifiers for hi-fi, custom integration and home cinema.

Since its inception in 1953, Marantz has created some of the most advanced and innovative amplifiers in the world. The unparalleled performance and precise sound of a Marantz is owed to the rigorous testing of each and every element of their products by their talented and world-renowned Marantz Sound Masters.

Unique technology such as HDAM circuitry is just one of the secret ingredients that bring sound to life, and helps to deliver a sonic performance like no other. Acoustic artisans create, tune and develop the warm, enveloping, detailed and spacious Marantz sound loved all over the world.



MARANTZ GRAND HORIZON: DESIGN AS ELOQUENT AS ITS SOUND

Elevates and seamlessly integrates the timeless elements of the Marantz design ethos and a tactile, luxurious audio experience you can see, hear and feel.

- Innovative proprietary amplification and powerful driver technology
- An intuitive user interface
- Available in Moon Ray, Midnight Sky and Marantz Champagne finishes, and complementary natural marble bases



MODEL M1: 100 WATTS IN A COMPACT CHASSIS

- 100 watts of power in a 2U, 239mm wide chassis, powering the most challenging loudspeakers
- The HEOS ecosystem is capable of 64 audio zones and brings intuitive music discovery and multi-room sound to the fore
- Airplay 2, Deezer HiFi, Spotify Connect, Soundcloud, Amazon Music, iHeart Radio and Tidal Connect
- HDMI eARC connectivity makes playing and distributing TV sound a breeze
- Beautifully designed for pride of place as a hi-fi piece, or can be discretely placed in an AV rack



MODEL M4: PERFECT FOR CUSTOM INSTALLATIONS

Crafted in Shirakawa, Japan, the Marantz Model M4 delivers 4 zones of 100-watt power in a rack-mountable 2U chassis.

- Allows Custom Integrators to distribute 4 individual audio streams, all controlled through HEOS or RTI / Creston / RTI / NICE and more
- Zones are bridgeable to deliver 200 watts per channel, powering the most demanding of speakers
- Pre-outs allow connectivity to power amplifiers, or switch them to sub pre-outs for integration of powered subwoofers
- 4× USB and 2× matrixed optical inputs further improve the Model M4's flexibility



RESIDENTIAL AUDIO

New Zealand only | [polk \(westan.net.nz/brands-polk-audio\)](http://polk.westan.net.nz/brands-polk-audio)

High-fidelity sound coupled with a mid-century aesthetic – Polk brings the great American sound straight to your home.

POLK. EXPECT GREAT SOUND.®

TRUE QUALITY & REAL VALUE

At every price point, Polk delivers best-in-class loudspeakers, engineering the best value from every component and maximising the acoustic and aesthetic benefit of every material choice.

The proof is in the pudding. Polk speakers test well against the competition, sometimes against speakers at double or triple the price. When Polk is competing in that kind of company, you can trust that they'll deliver.



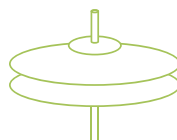
POLK'S SIGNATURE SOUND



Effortless bass: Proprietary technologies reduce cabinet noise and improve overall tone for deep low-end impact and warm, controlled base.



Rich, lifelike mids: High-rigidity, low-mass mid-range drivers deliver balanced sound and precise sound imaging.



Accurate highs: Hi-Res certified tweeters have an ultra-high frequency response for crystal-clear, highly detailed sound.



Huge soundstage: Experience immersive audio with Polk's patented technology that delivers a wider, accurate soundfield.



THE EASIEST WAY TO DOLBY ATMOS

Soundbars are the easiest way to experience Dolby Atmos in your home. Simply plug a Polk soundbar in and you'll experience a level of cinematic surround sound that you'd never expect from an ordinary soundbar.



Great sound for all



Dolby Atmos Models



Dolby Atmos Models



Bluetooth



Polk Voiceadjust



Use One Remote

“Good enough” isn’t good enough.
Sound must be flawless. Perfect. Uncompromising.

For thirty years, Definitive Technology has been pushing the envelope in developing and patenting novel technologies in the pursuit of audio excellence, releasing a full array of products for no-compromise sonic performance. Definitive Technology speakers reveal details that you’ve never heard before – even on your thousandth listen.

Definitive Technology’s signature sound delivers an immersive sound field, ultra-wide dynamic range, crystal clear highs and thunderous bass, delivering thrilling experience to movie and music lovers alike.



MYTHOS SERIES

Custom install series blending high-performance Definitive Technology sound and designer aesthetics.

- Less than two inches deep, with adjustable extensions to match the dimensions of your television display
- Aircraft-grade aluminium enclosure and each channel in its own acoustic chamber on three-channel models to radically reduce cabinet resonances
- IP66-rated for protection against dust and high-pressure water streams
- Three-channel passive soundbars and LCR models, IP66-rating and timbre-matching to other Definitive Technology speakers

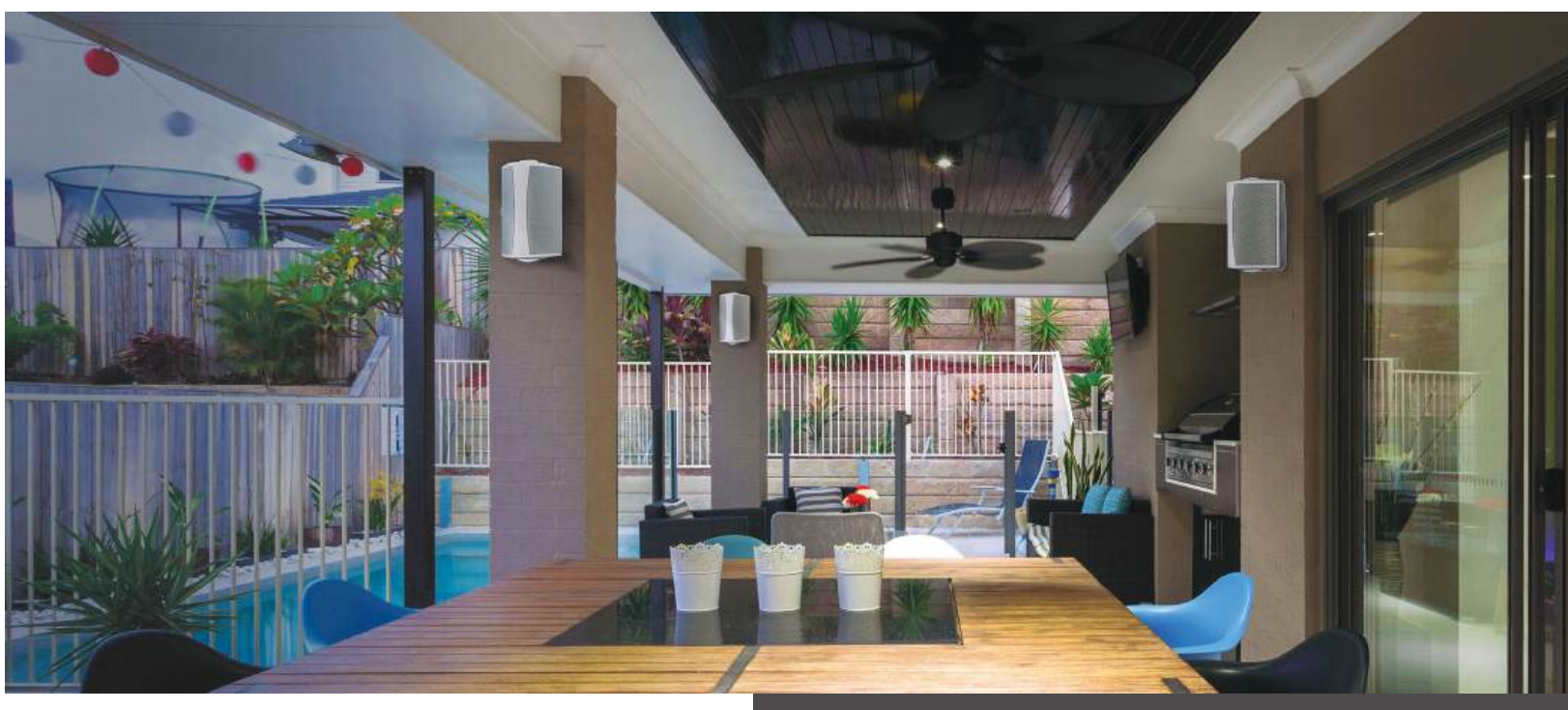




DYMEENSION SERIES

Leverage Definitive Technology's most advanced acoustic technologies for lifelike, immersive home cinema sound.

- Build your system from a range of Atmos-certified, timbre-matched towers, centre channels and height modules
- Select models feature flagship technologies like bipolar arrays, 3XR Architecture and BDSS woofers
- Experience shimmering highs, balanced mids and deep, defined bass



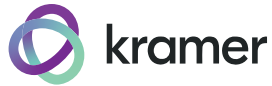
ALL-WEATHER SERIES

Fill your outdoor areas with full range Definitive Technology sound.

- The same punch-packing bass radiator and BDSS driver technologies found in the brand's indoor speakers and subs
- Impactful lows and clean, crisp highs for musicality that extends throughout your yard



PHILIPS



EPSON



SONOS



ONKYO

Bowers & Wilkins

DENON®

marantz®

polk



SAMSUNG



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